The University of Texas Rio Grande Valley

Rio South Texas Regional Procurement Technical Assistance Center

(PTAC)

Prepared by The University of Texas - Rio Grande Valley Rio South Texas Regional Procurement Technical Assistance Center. A component of the Division for Research and Economic Development.

Who we are and our Mission

 PTAC is funded by the U.S. Department of Defense through the Defense Logistics Agency – Office of Small Business Programs and hosting organizations.

Our Mission

 Increase the number and type of businesses selling products and services to governmental agencies.





Coverage area

Brooks	Cameron
Hidalgo	Maverick
Starr	Webb
	7

Willacy Zapata



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Services Available

- Consulting on Procurement
- Electronic Bid Match System
- Procurement Training and Workshops
- Access to Government Purchasing Agents



Topics in Selling to The Government

- Assist in selecting appropriate federal & state codes (NAICS & NIGP)
- Bid opportunity training and service
- Subcontracting research
- Information and education opportunities available (Conferences, Seminars, etc.)
- Advance Training such as Proposal Prep.

Areas of Assistance

Federal Government

State Government

Local Government



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Selling to the Federal Government

Certifications:

- 8(a)
- HUBZone
- Woman-Owned Small Business (WOSB)
- Economically Disadvantaged Woman-Owned Small Business (EDWOSB)
- Veteran-Owned Small Business (VOSB)
- Service-Disabled Veteran-Owned Small Business (SDVOSB)

Selling to the Federal Government (cont.)

Registrations:

System Awards Management (SAM)

Dynamic Small Business Search Profile



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Selling to the State of Texas

Certifications & Registrations:

- Historically Underutilized Business (HUB) Program
- Centralized Master Bidders List (CMBL)
- Disadvantaged Business Enterprise (DBE)





Selling to the Local Government

Assist business owners with:

- navigating local purchasing websites (accessing opportunities, vendor registration, etc.)
- purchasing Co-ops such as the Texas Buy Board, TXMAS, Region One, etc.
- access to Government Purchasing Agents and Coordinators



Federal Business Certification Contracting Goals:

To ensure that small businesses get their fair share, contracting goals have been established by law for Federal executive agencies:

- 29.7 percent of prime contracts for small businesses (average);
- 5 percent of prime and subcontracts for women-owned small businesses;
- 5 percent of prime and subcontracts for small disadvantaged businesses;
- 3 percent of prime contracts for HUBZone small businesses;
- 3 percent of prime and subcontracts for service-disabled veteranowned small businesses.



State Business Certification Contracting Goals:

11.2% for heavy construction other than building contracts

21.1% for all building construction including general contractors and operative builder contracts (G/C)

32.9% for all special trade construction contracts (Scope)

23.7% for all professional service contracts (specialized projects);

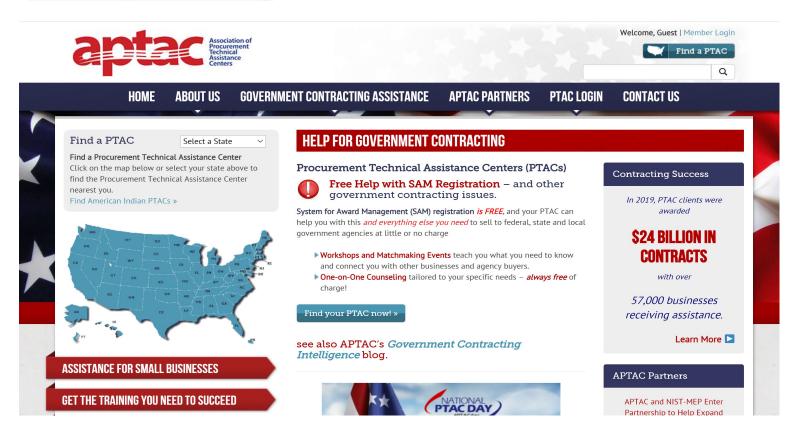
26.0% for all other service contracts

21.1% for commodities contracts (fixed items).



APTAC – Nationwide Assistance!

- Association of Procurement Technical Assistance Centers
- www.aptac-us.org





APTAC – Nationwide Assistance! PTAC – TEXAS

- 1. <u>Del Mar College PTAC</u> Corpus Christi, TX
- 2. <u>El Paso Community College</u> El Paso, TX
- 3. <u>NW Texas PTAC</u> Abilene, TX
- 4. <u>UTRGV Rio South Texas Regional PTAC</u> Edinburg, TX
- 5. <u>University of Houston PTAC</u> Houston, TX
- 6. <u>University of Texas at San Antonio PTAC</u> San Antonio, TX
- 7. <u>UTA Cross Timbers PTAC</u> Arlington, TX





Contact Us

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Service Area:

Brooks, Cameron, Hidalgo, Maverick, Starr, Webb, Willacy, and Zapata Counties.

Follow us on social media for upcoming events!

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