

# Welcome to the 2022 UT Systemwide Goods and Services HUB Procurement Opportunity Webinar

**Moderator:** Hopeton Hay, Executive Director, UT System HUB Office

# <u>Agenda</u>

9:00 a.m 9:05 a.m.	Overview – UT System HUB Office (Moderator: Hopeton Hay)		
9:05 a.m 9:20 a.m.	Welcome - UT System Chancellor James B. Milliken		
	UT System Administration		
9:20 a.m. – 9:55 a.m.	UT System Administration, UT Supply Chain Alliance		
9:20 a.m 9:30 a.m.	UT System Administration Contracts & Procurement Presentation		
9:30 a.m 9:40 a.m.	Supply Chain Alliance Presentation		
9:40 a.m 9:55 a.m.	Panel discussion/ Q&A - Contracts & Procurement, University Lands & Supply		
	Chain Alliance		
9:55 a.m. – 10:00 a.m.	Break		
	UT Institutions West and the Valley		
10:00 a.m. – 10:55 a.m.	UTEP, UTPB & UTRGV		
10:00 a.m. – 10:05 a.m.	Moderator -Intro to Institutions		
10:05 a.m. – 10:15 a.m.	UT El Paso Presentation		
10:15 a.m. – 10:25 a.m.	UT Permian Basin Presentation		
10:25 a.m. – 10:35 a.m.	UT Rio Grande Valley Presentation		
10:35 a.m. – 10:55 a.m.	Panel discussion/ Q&A - UTEP, UTPB & UTRGV Panel discussion/ Q&A		
10:55 a.m. – 11:00 a.m.	Break		
	UT Institutions Central		
11:00 a.m. – 11:55 a.m.	UT Austin, UTSA & UT Health-San Antonio		
11:00 a.m. – 11:05 a.m.	Moderator -Intro to Institutions		
11:05 a.m. – 11:15 a.m.	UT Austin Presentation		
11:15 a.m. – 11:25 a.m.			
11:25 a.m. – 11:35 a.m.			
11:35 a.m. – 11:55 p.m.	Panel discussion/ Q&A - UT Austin, UTSA & UT Health-San Antonio		
11.55 p.m. – 1:00 p.m.	Lunch Break		

# Agenda (cont.)

	UT Institutions South
1:00 p.m. – 1:55 p.m.	UTMB, MDACC & UT Health-Houston
1:00 p.m. – 1:05 p.m.	Moderator -Intro to Institutions
1:05 p.m. – 1:15 p.m.	UT Medical Branch Presentation
1:15 p.m. – 1:25 p.m.	UT MD Anderson Presentation
1:25 p.m. – 1:35 p.m.	UT Health -Houston Presentation
1:35 p.m. – 1:55 p.m.	Panel discussion/ Q&A - UTMB, MDACC & UT Health - Houston
1:55 p.m. – 2:00 p.m.	Break
	UT Institutions North
2:00 p.m. – 3:25 p.m.	UT Dallas, UT Arlington, SWMC & UT Tyler/Health
2:00 p.m. – 2:05 p.m.	Moderator -Intro to Institutions
2:05 p.m. – 2:15 p.m.	UT Dallas Presentation
2:15 p.m. – 2:25 p.m.	UT Arlington Presentation
2:25 p.m. – 2:35 p.m.	UT Southwestern Medical Center Presentation
2:35 p.m. – 2:45 p.m.	UT Tyler/ UT Health - Tyler Presentation
2:45 p.m. – 3:15 p.m.	Panel discussion/ Q&A - UT Dallas, UT Arlington, SWMC & UT Tyler
3:15 p.m. – 3:30 p.m.	Closing Remarks

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar





# UT System Chancellor James B. Milliken

**UT System Commitment to the HUB Program** 



# THE UNIVERSITY OF TEXAS SYSTEM ADMINISTRATION

Office of Contracts and Procurement

# THE UNIVERSITY OF TEXAS SYSTEM ADMINISTRATION



### Things you should know:

- The University of Texas System Administration (UT System) is different than the other UT Institutions. For example, University of Texas at Austin is an institution of higher education; UT System is an administrative entity.
- While UT System is the administrative body for all University of Texas institutions, each educational or health institution has their own Contracts and Procurement Department.
- All University of Texas institutions have the same purchasing guidelines as mandated by the State of Texas and the Board of Regents of the University of Texas System. (ex. bid requirements, HUB requirements, etc.)

### BY REGISTERING WITH THE STATE OF TEXAS THROUGH THE COMPTROLLER'S WEBSITE:



https://comptroller.texas.gov/purchasing/vendor/registration/

### YOUR COMPANY BECOMES VISIBLE TO ALL STATE AGENCIES VIA THE CMBL:



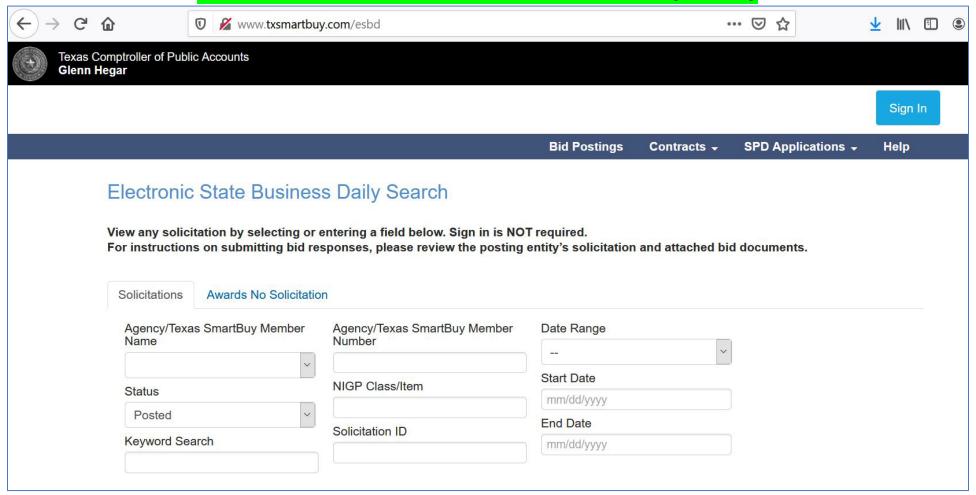
https://mycpa.cpa.state.tx.us/tpasscmblsearch/

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

**Tuesday April 19th, 2022** 

# <u>STATEWIDE</u> OPPORTUNITIES RESIDE ON THE **ELECTRONIC STATE BUSINESS DAILY (ESBD)**



http://www.txsmartbuy.com/esbd

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

Tuesday April 19th, 2022

### UT SYSTEM FORMAL OPPORTUNITIES ARE POSTED ON **ESBD AND BONFIRE**

Bonfire Strategic Sourcing Software is a company of choice UT System uses to post all UT System formal solicitations, including RFQs, ITBs and RFPs.

### All current UT System opportunities are found here:

https://utsystem.bonfirehub.com/portal/?tab=openOpportunities

The following value thresholds govern the purchase of goods and services:

Dollar	Range	Solicitation Process
<b>\$</b> 0	\$14,999.99	Competitive quotations are encouraged, but not required. Departments can solicit quotations from suppliers
\$15,000	\$50,000	A minimum of three (3) quotations are required. Quotations must be received in writing (mail, email, fax). A good-faith effort must be made to include at least one (1) quote each from a minority-owned or woman-owned business. Departments can solicit quotations in most situations (some exceptions exist for State contracts and Group Purchasing Organization contracts). An Exclusive Acquisition Justification (EAJ) may be used in situations where the good or service may be proprietary or only one (1) supplier is capable of meeting the requirement.
\$50,000.01	+	Consult with Office of Contracts and Procurement to determine the most appropriate procurement method. A formal solicitation process may be required. Other procurement methods include the use of existing State contracts, Group Purchasing contracts or local contract. An Exclusive Acquisition Justification may be used in situations where the good or service may be proprietary or only one supplier is capable of meeting the requirement.

# **Find out more**

To find out more about doing business with UT System Administration, please contact:

UT System Administration
Office of Contracts and Procurement
(512)579-5143

https://www.utsystem.edu/offices/contracts-and-procurement

UT System Administration Office of HUB Programs (512)499-4530

https://www.utsystem.edu/offices/historically-underutilized-business/hub-program

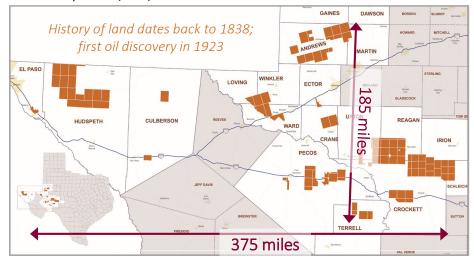
# UT System Administration Office of University Lands

**UNIVERSITY LANDS** 

FUNDING THE UNIVERSITY OF TEXAS AND TEXAS A&M UNIVERSITY SYSTEMS SINCE 1839

# About University Lands & The PUF Lands

University Lands (UL) manages the surface and mineral interests of 2.1 million acres of land across nineteen counties in West Texas for the benefit of the Permanent University Fund (PUF) and the Available University Fund (AUF).



SURFACE ACTIVITY

Pipelines and wind and solar Commercial

20,000

Wells drilled to-date

9,000

Wells currently producing

250+

Operators

>25,000

Identified locations

4,000

Leases

2 Billion

BOE

Net Reserves

250,000

BOE

Gross Daily Production

60%

Oil Production

20%

Avg. Mineral Royalty

Primary revenue driver is mineral royalty revenue.

**UNIVERSITY LANDS** 

FUNDING THE UNIVERSITY OF TEXAS AND TEXAS A&M UNIVERSITY SYSTEMS SINCE 1839

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

Tuesday April 19th, 2022

# Goods & Services used by University Lands

- Utilities
- Cleaning services
- Building maintenance services
  - Groundkeeper
  - Security System
  - Building Repairs
- Network software and hardware
- Computer software and hardware
- Office furniture
- Office & Breakroom supplies
- Professional Memberships & Licenses

- Employee training & continuing education
- Aerial survey services
- Oil & Gas services
  - Accounting software
  - O&G pricing indices
  - O&G reserves estimation
  - Legal services
- Safety equipment
- Vehicles and maintenance
- PUF Lands maintenance and repair services

# For further UT System Admin Questions:

## • Please Contact:

### **Kyle Hayes**

**HUB Coordinator** 

khayes@utsysten.edu

(512) 322-3745

### **Louisa Ball**

Sr. Purchasing Agent, University Lands

**HUB Associate** 

lball@utsystem.edu

(432) 686-4724

**UNIVERSITY LANDS** 

FUNDING THE UNIVERSITY OF TEXAS AND TEXAS A&M UNIVERSITY SYSTEMS SINCE 1839



# SUPPLY CHAIN ALLIANCE

THE UNIVERSITY of TEXAS SYSTEM

Creating Value Through Collaboration



### **Our Commitment to Value**

An internal UT System cooperative modeled after a Group Purchasing Organization (GPO)\*\*

- Members and Affiliates: comprised of healthcare and higher education institutions across the State of Texas
- > Governance: overseen by the fourteen UT System institutions
- Operational Group: the day-to-day operations of the Alliance are managed by the Strategic Services Group (SSG)
- Focus: to improve customer satisfaction, reduce cost, and create value through collaborative efforts and the adoption of best practices
- > <u>Value</u>: a commitment to our suppliers and the suppliers' commitment to our customers

### **Definition:**

\*\*Group Purchasing
Organization (GPO) an entity that is created
to leverage the
collective buying power
of its members in order
to obtain cost reductions
and improved service
levels from suppliers.

The Alliance leverages the collective size and strength of UT System institutions in order to facilitate group purchases that yield better pricing and service levels than any institution could achieve on its own.



























### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar
Tuesday April 19th, 2022

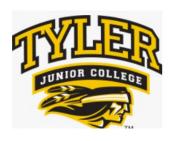
The Alliance also leverages our relationships with our Affiliate institutions; other healthcare and academic organizations across Texas.





























2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

Tuesday April 19th, 2022



# Fiscal Year 2022 Workplan

- Category Management
- ❖ New partnership with Vizient (National Healthcare GPO)
- Identify and cultivate HUB relationships
- Maximize opportunities with Affiliate institutions
- Intelligent Automation Services Group

# **Category** Management In Action









Single point of contact

Enhanced insight

Contract Value Metrics

Collaboration

# **UT System Supply Chain Alliance Contact List**

Name	Title	Area of Responsibility	Phone	Email
Christine Bradford	Executive Director ad interim	GPO Management / Laboratory Distribution	(713) 745-8348	cmbradford1@mdanderson.org
Kevin Scott	Contract Manager	Travel / Affiliate Program / HUB Program	(713) 563-1311	kdscott11@mdanderson.org
Carletha Hughes	Contract Manager	Facilities / Research	(832) 750-5816	cdhughes@mdanderson.org
Renee Carpenter	Contract Manager	Administrative / Information Technology	(713) 794-3689	rscarpenter@mdanderson.org
Kimberly Savage	Contract Manager	GPO Management / Clinical	(713) 792-2201	kdsavage@mdanderson.org
Aaron Spedden	Sourcing Analyst	Data Analytics	(713) 794-5233	amspedden@mdanderson.org
Lucretia Allen	Procurement Coordinator	Administrative Support	(832) 750-5823	lwallen@mdanderson.org
Cynthia Booker	HUB Coordinator	HUB Program	(512) 322-3779	cbooker@utsystem.edu

# Panel Discussion/ Q&A Session

# **UT System Administration:**

Susanna Olivarez

Ben Kalenak

Louisa Ball

**Kevin Scott** 

**UT System Administration** 

**UT System Administration** 

**UT Lands** 

**UT System Supply Chain Alliance** 





### Agenda

- Introductions
- Purchasing Thresholds
- How to Submit a Bid (Formal)
- Upcoming Opportunities
- Who to Contact for More Information

# **Introductions**

- Dr. Diane De N. Hoyos Associate Vice President,
   Purchasing & General Services
- Benjamin Alvarez Director, Purchasing & General Services & HUB Coordinator



President Heather Wilson Former Secretary of the United States Air Force

- A The University of Texas System Institution
- Established 1914
- An R1 Institution
- 74 Undergraduate Programs
- 71 Master's Programs
- 23 Doctoral Degree Programs
- 24,879 Student Enrollment
- 83% Hispanic student population
- 49% are first in their families to attend college
- 137% increase in number of degrees awarded annually from 2001 to 2019
- \$106 Million+ In annual research expenditures



### **Purchasing Thresholds**

Amount	Requirement		
\$1,000 to < \$15,000	Single Quote		
\$15,000 to \$50,000	Multiple Quotes		
>\$50,000	Formal Bid or Established Agreements		

# **Purchasing Thresholds – Quote Requirements**

- \$15,000 to \$50,000
  - Multiple quotes required
  - Evaluated and recommended for award
  - Approved by department head(s)
  - Purchasing reviews and processes award

### **How to Submit a Bid (Formal)**

- Miner Mall Sourcing Manager (online bid system) located at <a href="https://adminapps.utep.edu/sourcing/">https://adminapps.utep.edu/sourcing/</a>
  - Projects posted on Miner Mall Sourcing Manager are also posted on the ESBD (Electronic Business Daily)

# **Upcoming Opportunities**

- Division 1 Basketball Court Floor Replacement
  - Estimated Value: \$190,000
- Employee Assistance Program Services
  - Estimated Value: \$200,000; 5 year period
- Climate Survey
  - Estimated Value: \$50,000 \$80,000

Who to Contact for More Information

**Benjamin Alvarez** 

**UTEP HUB Coordinator** 

baalvarez@utep.edu



# The University of Texas Permian Basin

# The University of Texas Permian Basin





4901 E. University Blvd. Odessa, TX 79762 Utpb.edu

### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar
Tuesday April 19th, 2022

# About US – University of Texas Permian Basin

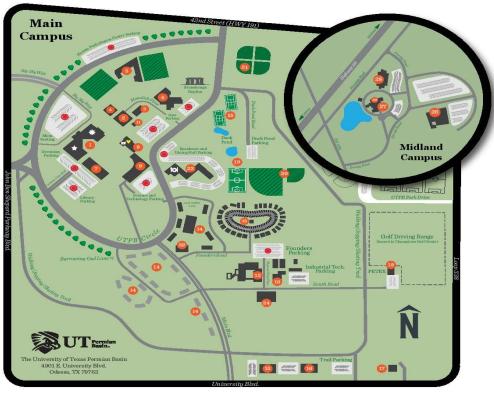


- Founded: 1969
- Campus Locations: Odessa and Midland, Texas
- Mascot: Falcon
- #2 Best Four-Year Colleges (Schools.com, 2017)
- Highlights:
  - Wagner Nöel Performing Arts Center
  - J. Conrad Dunagan Library
  - John Ben Shepperd Public Leadership Institute and Presidential Archives
  - Stonehenge replica (on campus)
  - 3-mile walking/jogging park around Odessa campus
  - Childhood home to President George W. Bush displayed
  - Largest heated outdoor pool in West Texas

# **UTPB Campus Map**



### The University of Texas Permian Basin



- 1. Mesa Building ★Admissions & Financial Aid Offices ★Prometric Test Center
- 3. Thermal Energy Plant
- 4. Gym Annex Building
- 5. D. Kirk Edwards Family
- 6. Visual Arts Studios
- 7. J. Conrad Dunagan Library
- Student Activity Center
   ♥ UTPB Child Care Center Coffee Bistro
- 9. Science & Technology Buildin

- 10. Industrial/Petroleum Technology Building
- 12. Founders Building Counseling Center Physical Plant
- 13. Falcon House (Student Mailboxes
- 14. Student Housing
- 15. Ellen Noël Art Museum
- 16. JBS Public Leadership Institute and Presidential Archive
- 17. Fire Station (City of Odessa)

- 19. Soccer Practice Field/Intramural
- 20. Ted & Jan Roden Baseball Field 21. Women's Softball Field
- 22. Parker Ranch House
- 23. Residence/Dining Hall
- 24. S.T.E.M. Charter Academy
- 26. Wagner Noël Performing Arts Center
- 27. C.E.E.D. Building

25 Tennis Center

28. Engineering Building 29. Small Business Development Center



undated October 2019



### **Upcoming UTPB Projects**

- Replace engraved pavers at Wagner Noel Performing Arts Center
- Extensive grading and concrete flatwork in the Quad
- Construction of a new Music Department Annex Building
- Relocating large pieces of Limestone (Stonehenge size) from a location off campus onto various sites around campus
- Minor modifications to the Simulation Lab (Mesa Building 3<sup>rd</sup> floor)





Morgan Eaton
Assistant Director



Pamela Jenkins Construction Buyer



Elsa Montalvo HUB Coordinator Director of Purchasing

# The University of Texas Rio Grande Valley

Alex Valdez
Chief Procurement Officer
HUB Coordinator

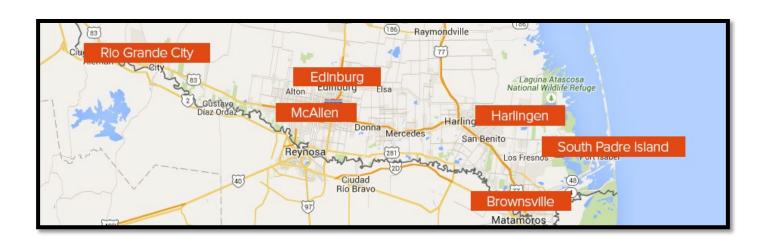
Marilu Reyes
Sr. Procurement Specialist
Assistant HUB Coordinator

Jerry Escobedo
Procurement Lead
Assistant HUB Coordinator

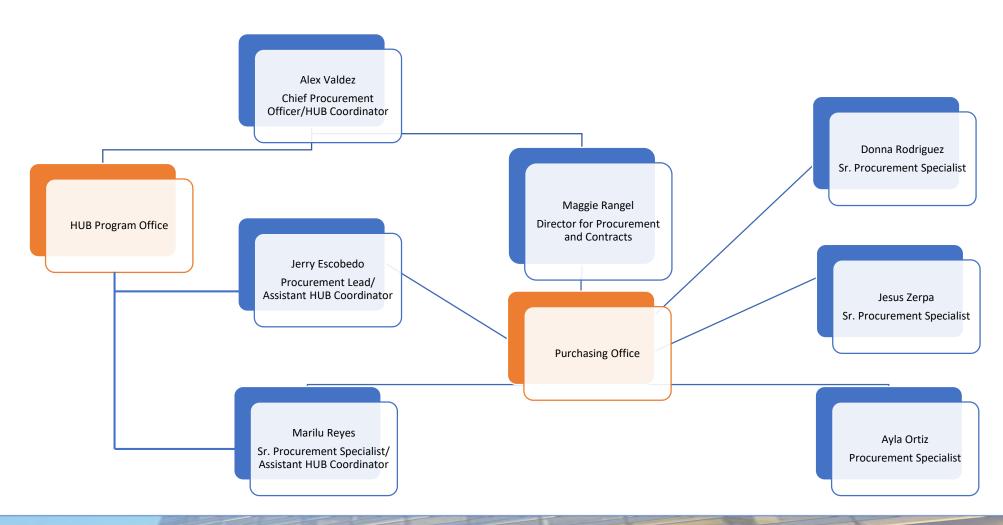
Goods & Services HUB Procurement Opportunity Webinar

### **History**

- The University of Texas Rio Grande Valley was established on 9/1/2015.
- Created by the Texas Legislature in 2013 to include a School of Medicine.
- Brings together the resources and assets of legacy institutions:
  - The University of Texas-Pan American
  - · University of Texas at Brownsville
- 6 campuses that stretch across 4 counties and 115 miles



### **Organizational Chart**



Goods & Services HUB Procurement Opportunity Webinar

### **Buyers by Commodities**

#### Jerry Escobedo

- Insurance
- Professional Services
- Heavy Equipment
- Fuels and Lubricants
- Hardware and Materials
- Purcahse/Rental of Motor Vehicles
- Building Constructions & Engineering Services
- Land and Ground Improvements

#### Marilu Reyes

- Furniture (General)
- Inforamtion Technology
- Computers
- Network Cable and Equipments
- Audio Visual Equipment
- Telecommunications Equipment
- Software/Licenses
- Wireless
   Communication
   Devices

#### Donna Rodriguez

- Scientific/Medical Edquipment & Supplies
- Prining (magainzes, newspapers, etc.)
- Promotional Products
- Books and Subscriptions
- Musical Instruments

#### Jesus Zerpa

- Software Agreements
- Guest Lecturer Contracts
- Information Technolgy
- Furntiure (general)
- Transportations Services and Maintenance
- Educational Training

#### Ayla Ortiz

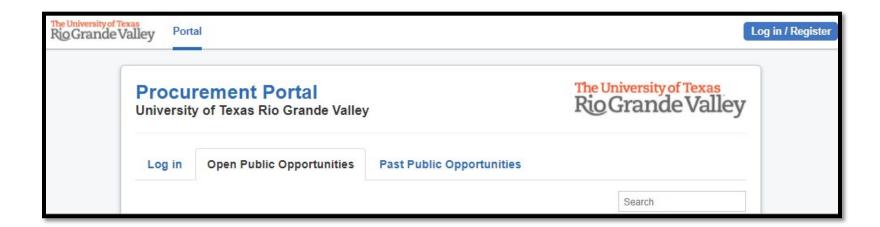
- Copiers and Multifunction Devices
- Relocation

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

### Where Do I Find Bids?

- UTRGV posts all bids on an electronic bid portal hosted by Bonfire
- Bids can be viewed at <a href="https://utrgv.bonfirehub.com/">https://utrgv.bonfirehub.com/</a>



### **Upcoming Opportunities**

#### April

- Roof Project
- Architectural and MEP Services
- Civil Engineering Services
- Patient Health Care Financing Service

#### May

- Miscellaneous Building Envelope Design, Review and Consulting Services
- Elevator Maintenance and Service
- Athletic Multi-Media
- Uninsured Patient Population

#### June

- UTRGV Surveying Services
- Lawn Services

### **Questions/Resources**



www.utrgv.edu/procurement
bonfirehub.utrgv.com
esbd.cpa.state.tx.us

Procurement Office purch@utrgv.edu 956-665-2161

### Panel Discussion/ Q&A Session

### **UT Institutions West and the Valley Panel:**

Dr. Diane N. De Hoyos

Ben Alvarez

Elsa Montalvo

Pamela Jenkins

Alex Valdez

Jerry Escobedo

Marilu Reyes

**UT El Paso** 

**UT El Paso** 

**UT Permian Basin** 

**UT Permian Basin** 

**UT Rio Grande Valley** 

**UT Rio Grande Valley** 

**UT Rio Grande Valley** 



Coming up:

UT Austin

UT San Antonio

UT Health – San Antonio



## UT AUSTIN HUB/SB PROGRAM WORKING WITH US MEANS BUSINESS

#### ROGELIO E. ANASAGASTI

Assistant Vice President, Procurement and Payment Services

#### **TIFFANY DOCKERY GIBSON**

Director, Historically Underutilized Business/Small Business Program

#### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

### **Facts and Figures**

### Campus

- 51,000 Students
- 24,000 Faculty & Staff
- 18 Colleges and Schools
- 431 Acres on Main Campus
- 14 Libraries
- 7 Museums

### **Economic Activity**

- > \$3.5 Billion Annual Business Operation Budget (FY22)
- 84 Companies created by UT Entrepreneurs,
   60 in Texas (past 10 years)
- \$167 million in licensing revenue (past 10 years)
- 1201 US and International Patents (past 10 years)

### HUB Utilization (FY21)

- 8<sup>th</sup> in Total Expenditures (\$575,324,007.48)
- \$100,243,730 (17.43%) awarded to HUB vendors (FY21)
- 77.46% (\$27,902,351.81) HUB utilization through UT Market (FY21)
- Over \$1,109,964 in direct awards to HUB suppliers (FY21)

### **Purchasing Thresholds**

Contract Value PO Amount	<\$15K	\$15K – \$50K	\$50K – \$5M	>\$5 <b>M</b>
Informal Bid	N/A	3* Quotes Required	N/A	N/A
Formal Bid (ITB/RFP)	N/A	N/A	Contact PPS to determine procurement method	Contact PPS to determine procurement method
GPO Contract (Alliance/Vizient)	1 Quote Required	1 Quote Required	1 Quote Required	Alliance: 1 Quote Required  Vizient: UP TO threshold2: 1 Quote Required ABOVE threshold1,2:3 Quotes Required
GPO / State Contract	1 Quote Required	3* Quotes Required1	3* Quotes Required1	3* Quotes Requiredı
Exclusive Acquisition Justification (EAJ)	N/A	1 Quote Required	1 Quote Required	1 Quote Required
BOR Approval Requirement	N/A	N/A	N/A	YES <sub>2</sub>
Reporting Requirement	Transparency Report	Transparency Report	Transparency Report  LBB Report3	Transparency Report  LBB Report₃

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

### **Contracting Requirements**

- Quotes must be valid for a minimum of 30 days
- Approved purchase orders (POs) or business contracts (agreements) must be issued prior to shipment of product or commencement of service
- Pricing should indicate any applicable shipping charges
- All agreements must be signed by someone who has delegated authority
- All agreements must be fully executed by all parties to the agreement

### How to Submit A Bid

- Formal Bid opportunities are posted via Bonfire.
- First-time users of Bonfire will be required to register with Bonfire to receive email notices of future solicitations or participate in bid opportunities.
- Potential respondents are responsible for monitoring the solicitation documents for any updates.

https://utexas.bonfirehub.com/portal/?tab=openOpportunities

### **Contact Info**





## MONITOR current bid listings

https://purchasing.utexas.edu/resources/formal-bid-opportunities



https://hubsb.utexas.edu/vendor-portal

#### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar
Tuesday April 19th, 2022

#### **Procurement and Payment Services (PPS)**

#### **PPS Purpose**

Serve UT Austin as a trusted partner while providing integrated procure to payment support.

#### **PPS Vision**

Deliver value through innovative solutions that meet the organization's needs in a streamlined and compliance way.

#### **PPS Mission**

Provide training, ongoing support and development to colleges, schools, units and researchers to strategically address sourcing, contracting, revenue generating opportunities and payment needs, while safeguarding for the highest-level of qualified and diverse supplier performance.

It is our mission to perform these functions within a continuous improvement framework that will result in lower cost and reduced risk, while improving quality through reduced processing time and adoption of innovative practices and technology.

1616 Guadalupe St., Ste. 3.302
Austin, TX 78701
procurement.utexas.edu purchasing@austin.utexas.edu



### DOING BUSINESS WITH UTSA!

#### UTSA ROWDY EXCHANGE SOURCING SYSTEM



#### E-Procurement Notice

As of April 20, 2020 The University of Texas at San Antonio no longer accepts paper hard copy bid, rfp, or rfq responses. All responses must be submitted through the UTSA RowdyExchange Sourcing Portal. Responses submitted by any other means may be disqualified at UTSA's sole discretion.

### 2 Online Access to Procurement Doc.

Solicitation documents can be viewed online on UTSA Purchasing website under New Bids/RFP tab. All solicitations, including previously awarded solicitations can be viewed by clicking the appropriate tab under the Business Opportunities section below and selecting a specific event title. Current bids are listed in the "Open for Bid" tab.

#### Registration to submit a Bid/RFP

Successful registration on the UTSA RowdyExchange Sourcing Portal must be completed in order to submit a response to the solicitation. Vendor Registration can be completed on UTSA Purchasing website under New Bids/RFP tab.

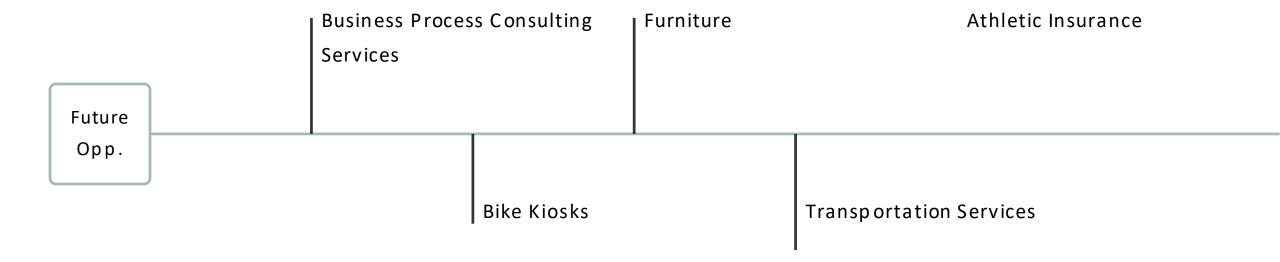
#### 4 Registration Assistance

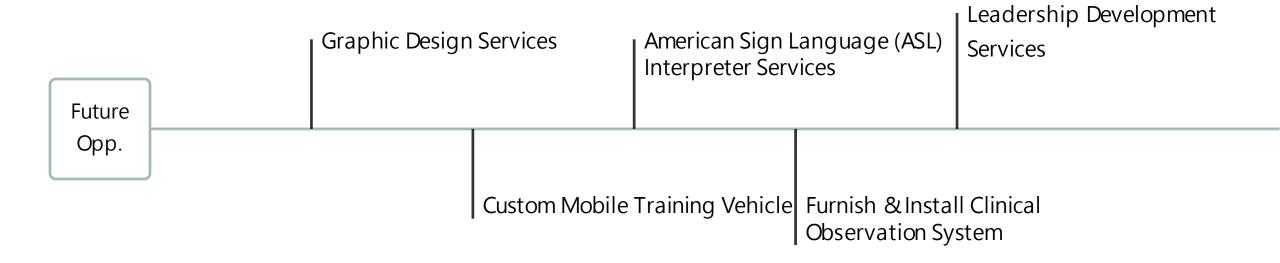
For vendor registration assistance, email sourcing@utsa.edu or call 210-458-4060.

#### 5 Current Contracting Opportunities

Current bidding opportunities can be viewed online on UTSA Purchasing website under New Bids/RFP tab.

#### 2022 UT Systemwide





### UTSA SUBCONTRACTING OPPORTUNITY CONTACTS

Subcontracting opportunities with current contracted JOC Contractors



Pounds Group (Sullivan Contractors)

Shayne Henricksen Shayne@SCS-TX.COM Cell 830.557.3882 | Office 830.372.3812



Waterman Construction

Andrew Waterman, LEED AP andrew@watermangc.com
Office (210)762-5600



Noble Texas Builders

Nicholas Perez Noble's HUB Program Manager www.nobletx.net/partners/

#### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar
Tuesday April 19th, 2022

#### UTSA HUB PROGRAM

#### UTSA PROCUREMENT SPECIALIST CONTACTS

https://www.utsa.edu/purchasing/about-us/contact-us.html

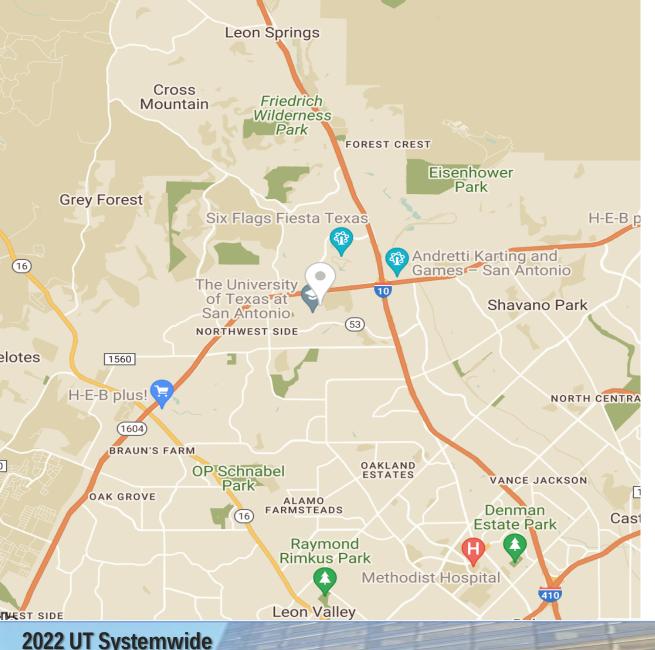




The Purchasing Department and the Historically Underutilized Business (HUB) Program operate as a unified division under the Office of Financial Affairs. Purchasing and HUB work closely with UTSA customers, other universities and the public to support research and educational missions of the university and provide suppliers general assistance related to working with UTSA.

#### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar



### CONTACT US

One UTSA Circle Dr. San Antonio Tx 78249



bruce.williams@utsa.edu



210-458-6491



@HUBUTSA

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar





**HUB PROGRAM** 

**Rebecca A. Mendez**Assistant HUB Coordinator

#### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar
Tuesday April 19th, 2022



#### **PURCHASING & HUB PROGRAM**

Eric R. Walls

Senior Director of Supply Chain Management & HUB Coordinator

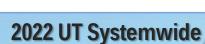


#### 2022 UT Systemwide



### UT Health SA – Who We Are

- Established 1959, doors opened 1968
- Total Graduates: 39,700
- FY22 Annual Operating Budget: \$1.08 billion
- Student Enrollment: 3,466 + 995 Residents and post-graduates
- Total Faculty: 1,832 / Total Workforce: 7,099
- Supports 2 million patient visits each year through 800 providers in 100 medical specialties and subspecialties
- Chief catalyst for \$42.4B health care & bioscience industry in San Antonio





### UT Health SA – Opportunities



- Register @ uthscsa.bonfirehub.com to view opportunities and to submit responses
- New Vendor Registration is free and is required in order to submit bid proposal responses
- Competitive bid opportunities are listed under the Open Public Opportunities tab



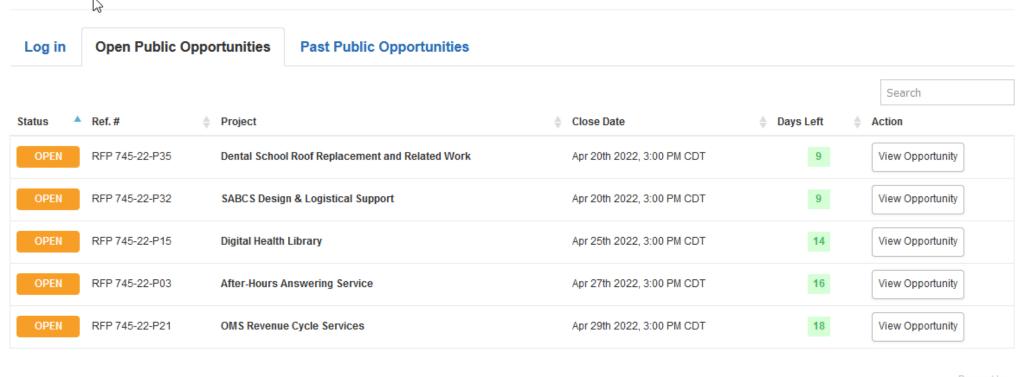
### UT Health SA – MBonfire

uthscsa.bonfirehub.com

#### **Procurement Portal**

**UT Health San Antonio** 





Technical Support

Portal Security

Terms of Service

Privacy Policy

Powered by ôôô Bonfire



### UT Health SA – Purchasing Thresholds

### • Under \$15,000

 Non-Competitive: Departments/buyers make non-restricted purchases directly from supplier on a ProCard or a PO

### \$15,000.01 - \$49,999.99

 Request for Quotes: Minimum 3 quotes with at least 1 quote from a minority owned, woman-owned or service-disabled veteran-owned business (HUB)

### • \$50,000.01 and Over

- Request for Bids/Request for Proposals
- Bids over \$100,000 require a HUB Subcontracting Plan (HSP)





### Multispecialty and Research Hospital

Eight-story, 144-bed hospital to offer specialty care in cancer, orthopedics, urology, and thoracic & bariatric surgery



- ➤ Completion: Fall of 2024
- > Cost: +\$400 million
- > Gross square feet: 450,000
- > Architect: EYP & Alamo
- ➤ Contractor: J T Vaughn



### Mays Cancer Center Renovations

Multi-floor renovation and code compliance improvement project for Mays Cancer Center



➤ Completion: August 2023

> Cost: \$28 million

➤ Gross square feet: 80,000

> Architect: Muñoz

> Contractor: J T Vaughn

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar



### Outpatient Medical Building

Five story outpatient facility with offered services including ambulatory surgery, and convenient imaging services including MRI, CT scan and ultrasound. The center will also provide the latest diagnostic pathology laboratory tests.



➤ Completion: February 2024

> Cost: \$55 million

➤ Gross square feet: 108,000

Architect: Alamo

> Contractor: Bartlett Cocke

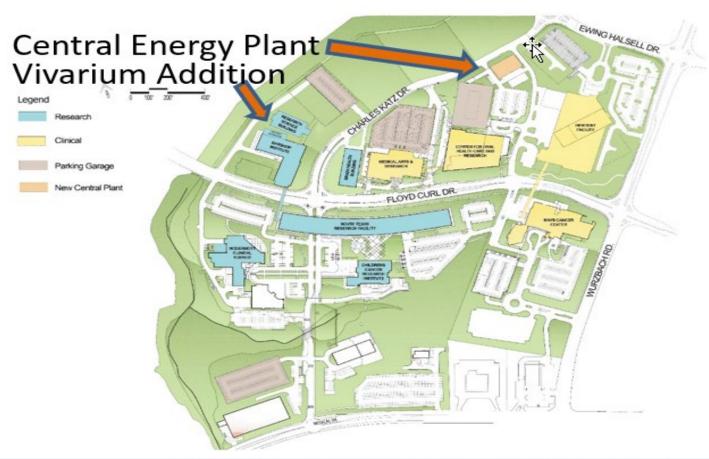
2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar



### Central Energy Plant North Campus & Vivarium Expansion

Currently in Definitions Phase

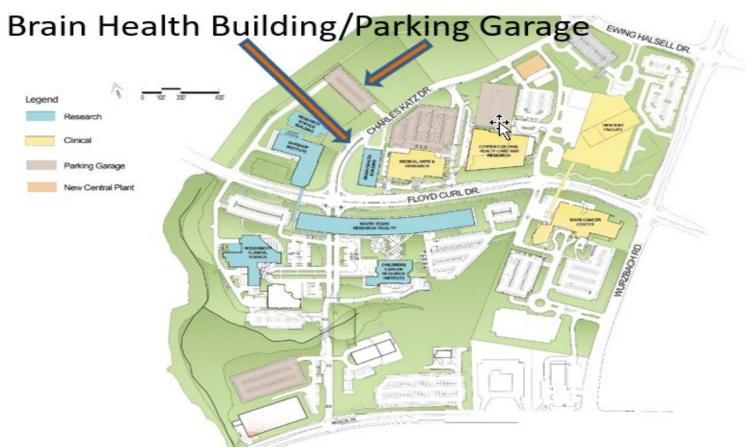


- ➤ Plant Completion: July 2024
- ➤ Vivarium Expansion Completion: Spring 2024
- ➤ Plant Cost: +\$40 million
- ➤ Vavarium Cost: \$10 million
- ➤ Plant gross square feet: 20,000
- ➤ Vavarium gross square feet: 7,000
- > Architect: TBA
- Contractor: TBA



# Brain Health Clinical Building & Parking Garage

Currently in Definitions Phase



- ➤ Clinic Bldg Completion: February 2025
- ➤ Garage Completion: January 2024
- ➤ Clinic Bldg Cost: \$60 million
- ➤ Garage Cost: \$20 million
- ➤ Clinic Bldg gross square feet: 69,000
- ➤ Garage gross square feet: 189,000
- > Architect: TBA
- Contractor: TBA



# San Antonio State Hospital

New state hospital to be associated with UT Health SA



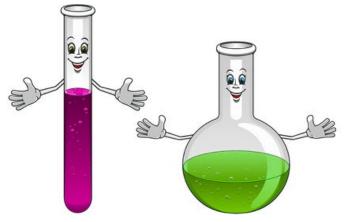
- ➤ Completion: September 2023
- > Cost: \$356 million
- > Gross square feet: 475,000
- > Architect: HKS
- ➤ Contractor: J T Vaughn



# UT Health SA – Clinical/Lab

#### In continuous need of:

- Rx-Core Vaccines
- IV Therapy Products
- Surgical Instruments
- Needles & Syringes
- Patient Assessment Violitoring
- Nitrile and other Gloves
- Surgical Gowns & Instruments
- Band-Aids



- Medical Equipment
- Diagnostic Disposables
- Exam & Patient Room Furnishings
- Exam Tables
- Sterilization Products
- Syringes
- 3M & Surgical Masks
- Germicide Wipes
- Other PPE

#### Contact:

#### **Daniel Gonzalez**

**Procurement Manager** 

gonzalezd3@uthscsa.edu or 210.562.6205

#### 2022 UT Systemwide



# UT Health SA – Technology & Services

#### **Common IT Needs:**

- Microsoft Surface & Various Tablets
- Laptops (Lenovo)
- Servers/Routers/Wireless Access Points
- Fitbits & Similar Health Tracking Devices
- Monitors & Printers
- Cables, Hard Drives, WebCams, Microphones, All Types of Peripherals



Tracy Haven-Wallace

**Procurement Manager** 

havenwallace@uthscsa.edu or 210.562.6319





# UT Health SA – Facility Maintenance

#### **Common FM Needs:**

- Plumbing Supplies
- Insulation
- Filters
- Drywall

- Lumber
- Paint
- Hardware
- Housekeeping Supplies
- Floor Cleaning Supplies



RFP Opportunity: Dental School Roof Replacement and Related Work

#### Contact:

Andrea Parks-Stahl

Procurement Manager

parksa3@uthscsa.edu or 210.567.2901



# UT Health SA – RFP Opportunities

- SABCS Design & Logistical Support
- Digital Health Library
- After-Hours Answering Service
- OMS Revenue Cycle Services

#### Contact:

Christopher Januszewski

**Strategic Sourcing Specialist** 

januszewski@uthscsa.edu or 210.450.3714

- Privacy Monitoring
- Enterprise Customer Relations
   Management Software
- Interpreter & Translation Services
- One-Way (Virtual) Interviews

Contact:

Lane Brinson

Strategic Sourcing Specialist

brinsonc@uthscsa.edu or 210.562.6211



Goods & Services HUB Procurement Opportunity Webinar
Tuesday April 19th, 2022



# UT Health SA – Purchasing Contacts

#### Clinical/Lab

**Daniel Gonzalez** 

Procurement Manager gonzalezd3@uthscsa.edu 210.562.6205

Christopher Januszewski
Strategic Sourcing Specialist
januszewski@uthscsa.edu
210.450.3714

#### **Technology & Services**

Tracy Haven-Wallace

**Procurement Manager** 

havenwallace@uthscsa.edu

210.562.6319



#### **Facilities Management**

Andrea Parks-Stahl

**Procurement Manager** 

parksa3@uthscsa.edu

210.567.2901

#### Lane Brinson

Strategic Sourcing Specialist brinsonc@uthscsa.edu

210.562.6211



#### Eric R. Walls, Senior Director of Supply Chain Management & HUB Coordinator

#### Rebecca A. Mendez, Assistant HUB Coordinator





210.562.6300



MendezR2@uthscsa.edu



hub.uthealthsa.org



twitter.com/uthealthsahub



**Bonfire** Procurement Portal for BID OPPORTUNITIES: <u>uthscsa.bonfirehub.com</u>

# Panel Discussion/ Q&A Session

# **UT Institutions Central Panel:**

Tiffany Dockery Gibson

Rogelio Anasagasti

**Bruce Williams** 

Eric Walls

Rebecca Mendez

**UT** Austin

**UT** Austin

**UT San Antonio** 

**UT Health San Antonio** 

**UT Health San Antonio** 

# \*Lunch Break\*

Coming up:

UT Medical Branch
UT MD Anderson
UT Health - Houston

## **University of Texas Medical Branch Galveston**

### **UT System-Wide HUB Goods and Services Outreach Event**

**Date: April 19, 2022** 

Karen L. Gross, HUB Coordinator



## **UTMB** History and Facts

#### **UTMB Health System Fast Facts (FY2021)**

- ❖ IBM Watson Health Top 100 Hospitals, 2020—ranked in top 15 nationwide among major teaching hospitals
- 998 Bed Hospital System
- 1,721,117 outpatient encounters
- Delivered 6,183 new Texans
- Served 115,125 Emergency Department Patients
- Conducted 152,460 telemedicine encounters
- The only Level 1 Trauma Center in the region that is also a Level 1 burn center; provides care to 1.2 million people in a nine-county service area
- ❖ More than 90 clinics at 50 locations across Texas, from Conroe to McAllen
- ❖ One of nine hospitals in the nation to be selected by the U.S. Department of Health and Human Services as a regional treatment center for patients with Ebola or other highly infectious disease



## **UTMB Today**

- Schools of Medicine, Nursing, Health Professions, Graduate Biomedical Sciences, and Public & Population Health (recently approved)
  - Over 13,000 employees statewide
  - ➤ More than 3,900 students and 900 faculty
  - Among largest, fastest growing academic health centers in the nation
- Four campuses
  - ➤85-acre Galveston Campus, 90 buildings
  - ➤ 40-acre Angleton Danbury Campus, 6 buildings
  - ➤65-acre League City Campus, two buildings with ongoing expansion
  - ➤ Clear Lake Campus formerly Bay Area Medical Center, Acquired 2018











#### **Overview of Procurement**

#### **Dollar thresholds:**

- Less than \$15,000 Call and place with emphasis on locating HUB firms
- \$15,000 to \$50,000 Informal bids, DIR, GPO, EAJ (proprietary)
- \$50,000 Formal bids, DIR, GPO's, EAJ (proprietary)
  - >{5M+ purchases require UT System Board of Regent Approval}

#### **GPO – Group Purchasing Organization:**

is an entity that is created to leverage the <u>purchasing power</u> of a group of businesses to obtain discounts from <u>vendors</u> based on the collective buying power of the GPO members

- > State agencies including higher education are required to make a good faith effort to locate Historically Underutilized Business firms whenever possible.
- > UTMB is committed to contract with HUB firms whenever possible.

UTMB does not maintain a vendor database for supplier selection. All suppliers must register on the State of Texas Centralized Master Bidders List (CMBL). The CMBL is managed by the Texas Comptroller of Public Accounts State-wide Procurement Department. To register, please visit their website at:

https://comptroller.texas.gov/purchasing/vendor/cmbl/



#### **Upcoming Bid Opportunities**

Institutions of higher education are not required to post bids on the Electronic Business Daily (ESBD)

To locate UTMB's Bid Opportunities visit our website at:

https://www.utmb.edu/supplychain/purchasing/bidops.asp

Bids are submitted via e-mail to: <u>Vendor.bids@utmb.edu</u> – Never submit bids to UTMB unless there is a sourcing event posted to the above website.

Note: Any emailed bid response over ten megabytes (10MB) in size will be rejected

- Campus phone upgrade system
- Wireless locks products and services
- Medical & Hazardous Waste Personnel & Related Services
- Campus-wide pressure washing and window washing
- Performance of an ongoing review on all uninsured and underinsured accounts in search of Government Eligibility
- Medical Scribes
- Mobile Disinfecting Units (UV Robots)
- Environmental Services
- Exam gloves
- PET-CT for Radiology



#### **Contact**

Contact Karen Gross, UTMB's HUB Coordinator, for instructions on UTMB's HUB Program and for information related to UTMB's procurements.



E-mail: klgross@utmb.edu



Phone: 409-266-1094

To locate UTMB's Bid Opportunities visit our website at:

https://www.utmb.edu/supplychain/purchasing/bidops.asp



THE UNIVERSITY OF TEXAS

# MD Anderson Cancer Center

# Presenter Aileen M. Brown, Director Sourcing and Contracts Management



# Purchasing Threshold, Informal/Formal Bids

Requirement Amount	Informal Bid	Formal Bid	HUB Consideration
<\$15,000	No	No	Yes
\$15,000 - \$49,999	Yes	No	Yes
\$50,000-\$99,999	No	Yes	Yes
\$100,000-\$2,499,999	No	Yes	Yes
\$2,500,000-\$5,000,000	No	Yes	Yes
>\$5,000,000	No	Yes	Yes

- Informal Bids: At least three bids of which one must be a certified HUB minority, one must be a certified HUB of any ownership, and one of any ownership or size.
- Formal Bids: Sourcing & Contract Management will post the RFP on the current bids website: <a href="https://www4.mdanderson.org/procurement/bids/">https://www4.mdanderson.org/procurement/bids/</a>
  - A formal HUB Plan (Rider 104) is required from all bidders for procurements with an estimated value of \$100,000
- Awarding an agreement following either an informal or a formal bid is based on "Best Value".

# **Contracting Requirement**

"Best Value" Section 2155.074: Each state agency shall purchase goods and services that provide the best value for the state. The purchase price and whether the goods or services meet specifications are the most important considerations. Other considerations may include:

- The total long-term cost to the Institutions for acquisition such as training, installation and life cycle cost.
- Indicator of vendor performance based on previous history/relationship.
- Effect of the purchase on agency productivity.
- Quality and reliability of the goods and services.
- Delivery terms
- Other factors relevant to best value in context of the purchase.

# **Getting Registered**

By registering, the Supplier communicates their core products and capabilities.

#### MD Anderson's on-line process:

Register at: <u>www.mdanderson.org/suppliers</u>

E-mail address required for contact purposes and serves as

unique login ID

Important to identify all commodities/services offered

#### **FYI:**

Informal Bids (< \$50,000) - Buyers search the supplier portal Formal Bids (> \$50,000) - Suppliers are matched by commodity/service for sourcing events



#### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

Tuesday April 19th, 2022

# **Suppliers' Tips for Success**

- Review MD Anderson website frequently for bid opportunities
- Respond to posted bid opportunities
- Attend pre-submittal conferences
- Maintain your company website with current contact information & business description
- Maintain current certifications





# Supply Chain Management Forecasts\* Spring 2022

\*All forecast are subject to change

#### 2022 UT Systemwide Goods & Services HUB Procurement Opportunity Webinar Tuesday April 19th, 2022

Title	Description	Estimated Value	Expected Post Date
Headlights	Surgical headlight	TBD	May-22
Neurosurgery	Neurosurgery & Spine Products	TBD	Apr-22
Toxicology Services	Laboratory Services for IACS	TBD	Jun-22
Assay Development and High- throughput Screening (HTS)	Laboratory Services for IACS	TBD	Jun-22
In Vivo Services	Laboratory Services for IACS	TBD	Jul-22

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

Tuesday April 19th, 2022

Title	Description	Estimated Value	Expected Post Date
Emergency Eyewash & Safety Showers	Campus-wide locations	\$750K	June 2022
Arial Data Analysis	Drone applications	\$75K	May 2022
Recycle Program	Campus-wide in scope	\$5M	May 2022
Parking Garage Remodeling	Campus-wide Repairs and Remodeling	\$3.3M	May 2022

Title	Description	Estimated Value	Expected Post Date
Asbestos & Environmental Project Management	Construction Site Monitoring & Reporting	\$300K	April 2022
Fire & Life Safety Equipment	Repair and Maintenance	\$250K	June 2022
Digital Asset Management (DAM) Services	Outsourced Cloud Based DAM Services & Implementation	\$3M	April 2022
Institutional Website & Call Center User Surveying Services	Outsourced Institutional Website & Call Center User Surveying Services & Implementation	\$4.5M	April 2022

Title	Description	Estimated Value	Expected Post Date
Roof Maintenance & Repair	Roof Maintenance and Repair Services as required	\$6.5M	June 2022
Artwork Provider	Artwork Provider and Artwork Provider Services	\$4M	June/July 2022
Asbestos Project Management	Asbestos Project Management Services	\$170K	June/July 2022

Title	Description	Estimated Value	Expected Post Date
Courier Service	Institution-wide courier	\$4M	Oct 2022
Campus Shuttle Service	Reduced Route Services with Expansion Capabilities	\$1M	June 2022
Automated HVAC Diagnostic Service	HVAC Maintenance	\$250K	April 2022
Mid Campus Parking Guidance System	Provisions Parking Guidance System Equipment, Maintenance and Services	\$1M	Sep 2022

Title	Description	Estimated Value	Expected Post Date
1MC Data Center	Construction Manager at Risk (CMR) Services to Renovate	\$10M	May 2022
Guhn Road Data Center	CMR Services to Renovate	\$10M	May 2022
Lutheran Facility Renewal	CMR Services to Renovate	\$10M	May 2022
ACCC Reno (Acute Cancer Care Center)	CMR Services o Renovate	\$10M	June 2022

Title	Description	Estimated Value	Expected Post Date
ACCC CT & X-Ray (Acute Cancer Care Center)	General Construction Services (GCS) Services to Renovate	\$8M	May 2022
IDIQ - Building Envelope	Indefinite Delivery Indefinite Quantity (IDIQ) Services for Engineering	\$10M	April 2022
2/3 Ambulatory Clinical Buildings Project	CMR Services to deliver greenspace building	TBD	May 2022
Renovate Diagnostic Imaging Area A - Main Bldg Floor 3	CMR Services to Renovate	\$8M	May 2022

Title	Description	Estimated Value	Expected Post Date
1MC Data Center	Construction Manager at Risk (CMR) Services to Renovate	\$10M	May 2022
Guhn Road Data Center	CMR Services to Renovate	\$10M	May 2022
Lutheran Facility Renewal	CMR Services to Renovate	\$10M	May 2022
ACCC Reno (Acute Cancer Care Center)	CMR Services o Renovate	\$10M	June 2022

Title	Description	Estimated Value	Expected Post Date
IDIQ TAB Services Large Capital Projects	IDIQ Services for Test Adjust and Balance for Capital Projects	\$10M	May 2022
Northeast Center Project # 21-0612	Design Build (DB) Services go deliver facility	\$20M	May 2022
Sugar Land HAL CIP Project # 22-2355	DB Services to deliver facility	\$24M	April 2022
2/3 Ambulatory Clinical Buildings Project	Architect/Engineer (AE) Services to support CMR	TBD	May 2022

#### How to do Business with the University of Texas MD Anderson Cancer Center

MD Anderson supports competitive procurement activities and bid processes that foster equal opportunity for qualified companies to provide products and services that meet our requirements

**Invitation to register with MD Anderson Cancer Center:** 

www.mdanderson.org/suppliers

For list of bid opportunities:

www.mdanderson.org/bids/

**Certifications we accept:** 

State of Texas HUB and SBA Federal Small Business Certifications

**State of Texas certification application:** 

https://www.comptroller.texas.gov/purchasing/vendor/hub/

To obtain Federal certification, go to:

www.sba.gov/contracting

For more information on our Program, location and hours of business, please visit us online at <a href="https://www.mdanderson.org/hub">www.mdanderson.org/hub</a>

#### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

**Tuesday April 19th, 2022** 

### **HUB & Federal Small Business Program**

#### **Contact us:**



Gabriela Zambrano, MBA
Associate Director

MGZambrano@MDAnderson.org

Barbara Howard, MBA Sr. HUB Coordinator:

Bhoward@MDAnderson.org

Visit our website:

www.mdanderson.org/HUB

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

Tuesday April 19th, 2022

#### NATIONAL RECOGNITION

#### MD Anderson is











glassdoor











Goods & Services HUB Procurement Opportunity Webinar Tuesday April 19th, 2022



THE UNIVERSITY OF TEXAS

# MD Anderson Cancer Center

Making Cancer History®

Let's talk!

2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar Tuesday April 19th, 2022







## **EXPLORE OUR SIX SCHOOLS**

- Cizik School of Nursing
- McGovern Medical School
- MD Anderson UTHealth Graduate School
- School of Biomedical Informatics
- School of Dentistry
- School of Public Health



## **PURCHASING THRESHOLDS**

Estimated Spend	Procurement Activity
<\$15,000	No competitive procurement required.
\$15,000 to \$50,000	Informal quotes via email from three or more potential vendors are required (End users may secure these quotes directly). Two (2) HUB quotes (if available) are required. Also, GPO, State Contract, Local Contract or Exclusive Acquisition Justification (EAJ) may be used.
>\$50,000	Formal RFP/ITB procurement directly or via another state agency or a GPO. The Institution's purchasing office, not departmental staff, must take lead responsibility for conducting or overseeing the procurement, unless the procurement is led by the UT System Supply Chain Alliance. Local Contract or Exclusive Acquisition Justification (EAJ) may be used.

NOTE: A large purchase may not be divided into small lot purchases to meet the contract value thresholds prescribed by this Section.



## **CONTRACTING REQUIREMENTS**

#### **Contract Provisions:**

- ❖ Administrative
- Financial
- Risk Allocation
- Scope of Work
- ❖ Contract term, termination and dispute resolution
- Work product and intellectual property ownership and rights



## **HOW TO SUBMIT A FORMAL BID**

#### How does UTHealth post a bid?

- UTHealth is required to post all formal solicitations on the Procurement Services web site, <a href="https://www.uth.edu/buy/bid-list.htm">https://www.uth.edu/buy/bid-list.htm</a>.
- Sourcing Events are conducted via an electronic bid process. Coupa eSourcing is used to facilitate the entire Sourcing process from bid creation to evaluation and award.
- The posting within Coupa includes the bid document, scope of work, drawings, specs, sample agreement, HUB plan, etc.
- An email notification is also sent to potential proposers advising of the bid opportunity.
- All communication goes through the Buyer (or through HUB Manager for HUB questions).



## **UPCOMING UTHEALTH OPPORTUNITIES**

Project Name	Description	Anticipated Bid Date	ITB/RFP
Job Order Contracts	Public Works Construction Contract for Minor Construction, Repair, Rehabilitation, and Alteration.	April	RFP
TEPHI Digital Strategy	Digital Strategy/Social Media Management.	May	RFP
Audit Services - Delbert Endres (Revenue Cycle Mgmt)	3rd Party Vendor for Audit Coding Processes.	May	RFP
Onboarding Kits for HR	New Employee Onboarding Kits	June	RFP

Visit the Procurement Services Website for current bid opportunities: https://www.uth.edu/buy/bid-list.htm

Suppliers can also register in the Coupa Supplier Portal to access an active bid: <a href="https://supplier.coupahost.com/quotes/public\_events?customer=uth\_tmc">https://supplier.coupahost.com/quotes/public\_events?customer=uth\_tmc</a>



## UTHEALTH SUPPLY CHAIN MANAGEMENT CONTACT INFORMATION

Eric Williams – Assistant Vice President Eric.Williams@uth.tmc.edu

Shirlanda Fairley – Director Procurement Shirlanda.Fairley@uth.tmc.edu

Toya Owens-Shepard – Assistant Director Procurement <a href="Toya.O.OwensShepard@uth.tmc.edu">Toya.O.OwensShepard@uth.tmc.edu</a>

Martha Amaya - Contracts Manager Martha.G.Amaya@uth.tmc.edu

Keith Williams – HUB Manager Keith.W.Williams@uth.tmc.edu

# Panel Discussion/ Q&A Session UT Institutions South Panel:

Karen Gross
Aileen M. Brown
Barbara Howard
Keith Williams
Toya Owens-Shepard

UT Medical Branch
UT MD Anderson
UT MD Anderson
UT Health Houston
UT Health Houston



Coming up:

UT Dallas

UT Arlington

UT Southwestern Medical Center

UT Tyler/ UT Health Tyler



## THE UNIVERSITY OF TEXAS AT DALLAS



#### **PURCHASING THRESHOLDS**

#### Informal • \$1 - \$14,999

- Requires a minimum of one quote, preferably a HUB vendor
- Seek available HUB vendor from approved Group Purchasing Organization contracts

#### Informal Bid • \$15,000 - \$49,999

- Requires a minimum of three quotes with two from HUB vendors
- Seek available HUB vendor from approved Group Purchasing Organization contracts

#### Formal Bid • \$50,000 and higher

- Purchasing conducts formal solicitation using Bonfire to publicly posts bid OR seek vendor from Group Purchasing Organization contracts.
- Requirements above \$100,000 require HUB Subcontracting Plan (HSP) Historically Underutilized
  Business Diversity plan to ensure prime vendors will utilize small and diverse business on the project.

#### 2022 UT Systemwide



#### **BID OPPORTUNITIES**

https://finance.utdallas.edu/for-others/bid-opportunities/

#### The Office of Budget and Finance



UT Dallas uses Bonfire as our sourcing software for all bids and solicitations. If you are a first time user to Bonfire, you will be required to register with Bonfire to receive email notices of our future solicitations or to participate in bid opportunities. Click the links below to navigate to the Bonfire bids:



#### 2022 UT Systemwide



#### **UPCOMING OPPORTUNITIES (Check Bonfire Portal for Posting)**

#### **PROJECT NAME**

- BrainHealth Research: IOS/Android Native App Dev.
- Utility (Location) Master Plan
- Promotional Items (Multiple Awards)

#### **ESTIMATED VALUE**

- \$ 1.5 Million
- \$ 500k
- **\$ Not Available**



Solicitations are posted and submitted to UT Dallas through Bonfire via the following link: https://finance.utdallas.edu/for-others/bid-opportunities/

For more information about upcoming opportunities, please check our Bid Opportunities page regularly or contact us at <a href="mailto:purchasing@utdallas.edu">purchasing@utdallas.edu</a> or <a href="mailto:hub@utdallas.edu">hub@utdallas.edu</a>

Lori Matthews
Director of Purchasing
Lori.Matthews@utdallas.edu
972-883-2300

Reginald Cleveland
Director, Supplier Diversity Prog.
reginald.Cleveland@utdallas.edu
972-883-4850

Renay Fleming
HUB Program Manager
renay.fleming@utdallas.edu
972-883-2397





#### PURCHASING THRESHOLDS

ProCard – Issued to Faculty/Staff - Purchases are \$4,000 and less

**Primary Source** – Purchases made by departments – Less than \$15,000 – No bidding required

Informal Bid – Procurement made by Office of Procurement - \$15,000 up to \$50,000 – Generally informal quotes – Requires a minimum of 3 bids, 2 of which must be HUB suppliers

Competitive Bids – Procurement made by Office of Procurement – Over \$50,000 – Requires a minimum of 3 bids, 2 of which must be HUB suppliers

Requests for Proposals – Regardless of dollar amount, handled by Office of Procurement



#### **HOW TO SUBMIT A BID**

UTA utilizes the Texas Purchasing Group on the BidNet platform for all formal bid and proposal submissions. To obtain a bid or proposal documents, along with all submittal requirements and instructions, please visit:

https://www.bidnetdirect.com/texas/uta

All proposals and proposal are also posted on Texas Electronic State Business Daily (ESBD)

www.txsmartbuy.com/esbd

Search: Univ of Texas at Arlington OR Agency 714



#### **UPCOMING OPPORTUNITIES**

**NOTE:** Monitor the ESBD and BidNet sites regularly for <u>ALL</u> opportunities. New opportunities can pop up daily.

<u>Opportunity</u>	<b>Estimated Publication / Advertisement</b>	
Floor Maintenance Campus Wide	FY22 Q3	
Painting of Preston Hall	FY22 Q3	
KC Hall Stucco Repair	FY22 Q3	
Commencement Software Services	FY22 Q3	
Job Order Contract, Facilities Management	FY22 Q4	



## **UTA HUB PROGRAM OFFICE**

Mario Ramirez <u>mario.ramirez@uta.edu</u> (817) 272-2039

Carolyn Record
Carolyn.record@uta.edu
(817) 272-6643

## UTSouthwestern Medical Center

## Darcel Webb, DSL

Director, Supplier Diversity/HUB

## **AGENDA**



- Welcome
- Introduction
- Who We Are
- Procurement Overview
  - Purchasing
  - Sourcing & Contract Management
- State Contracts and Group Purchasing Organization (GPO)
- Supplier Bid Portal
- Upcoming Requirements
- UT Southwestern Supplier Diversity/HUB Resources





## MISSION

Promoting health and a healthy society that enables achievement of full human potential

#### **EDUCATE**

 Physicians, scientists, and caregivers optimally prepared to serve the needs of patients and society

#### **DISCOVER**

 Research that solves for unmet needs by finding better treatments, cures, and prevention with a commitment to ensuring real world application

#### HEAL

 Best care possible today, with continuous improvement and innovation for better care tomorrow

## **PROCUREMENT OVERVIEW: Purchasing**



Academic and Research Team (AR)

(responsible areas include)

- Academic/Clinical Research services, equipment, and supplies
- Offsite clinic services
- Information Technology services equipment

Health System Team (responsible areas include)

- All major healthcare/clinical categories
- Surgical categories
- Acute equipment/supplies/services

Facilities Team
(responsible areas include)

- Facilities Maintenance and Management (MRO)
- Fleet Management



## **PROCUREMENT OVERVIEW: Strategic Sourcing**



#### **Goods and Services:**

- Facilities Maintenance and Management (MRO)
- Information Technology services equipment

#### **Health Systems:**

- All major healthcare/clinical categories
- Surgical categories
- Acute equipment/supplies/services

#### **Construction:**

- Construction Services:
  - A/E
  - CM&R
  - CSP



## **STATE CONTRACTS & GPOs**



#### **State Contracts**

- Department of Information Resources (DIR)
- Texas Comptroller of Public Accounts
  - Texas multiple Award Schedule (TXMAS)
  - Texas Procurement and Supportive Services (TPASS)

- The University of Texas System Supply Chain Alliance
- Vizient, Inc.
- E & I Cooperative Services, Inc.
- Texas Association of School Board (TASB) BuyBoard
- Purchasing Solutions Alliance (PSA)
- Region 19 Allied States Cooperative

**Group Purchasing Organizations (GPOs)** 



## **SUPPLIER BID PORTAL**





Administrative Offices

Diversity Facts Giving Leadership Directions Mission, Values, & History President Title IX

#### Purchasing

**Contract Transparency** 

PO Transparency

#### **Supplier Bid Portal**

Accounts Payable Supplier Portal

HUB

## Supplier Bid Portal

UT Southwestern uses Jaggaer (formerly SciQuest) for the Supplier Registration and eProcurement process. If you are a first time user to Jaggaer, regardless of any past history with UT Southwestern, you are required to register through Jaggaer's Supplier Registration. Once registration is completed and you have filled in your company profile, you may view and participate in any current bid opportunities. The commodity code(s) that you select in your registration will send notifications when a bid has been posted that you may want to participate in. To monitor all public bid opportunities, visit UT Southwestern's Supplier Bid Portal.

Supplier Bid Portal

#### **Quick Links**

Historically Underutilized **Business Subcontracting Plan** 

**Purchasing Terms & Conditions** 

**UT System Supply Chain Alliance** 

**UT System Supply Chain Alliance RFP Portal** 

**Vendor Application for Employee Discount Program** 

Vendor Gift & Site Policy



2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

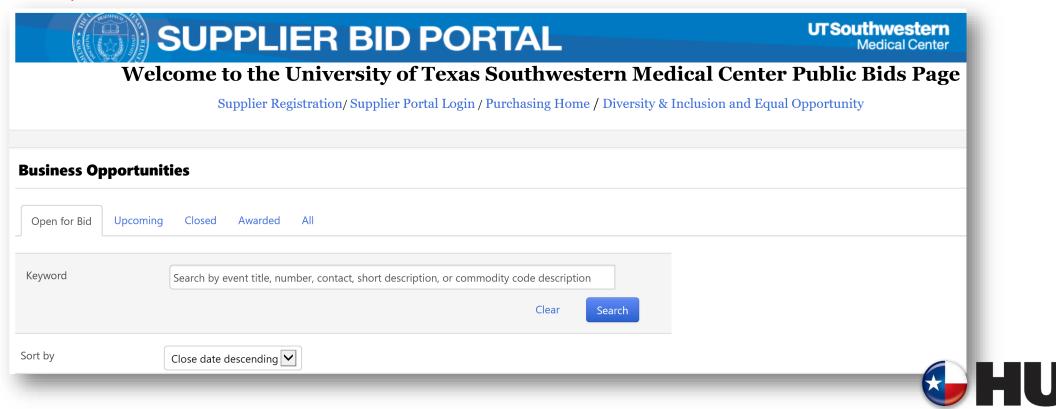
**Tuesday April 19th, 2022** 

## **SUPPLIER BID PORTAL: Search**



Statewide Historically Underutilized Business Progr

When UTSW has contract opportunities over \$50,000, we must advertise them publicly. The UTSW Supplier Bid Portal search engines is available to anyone and allows businesses to find bid opportunities by type, entity, vendor award, or description (NIGP or UNSPEC?)

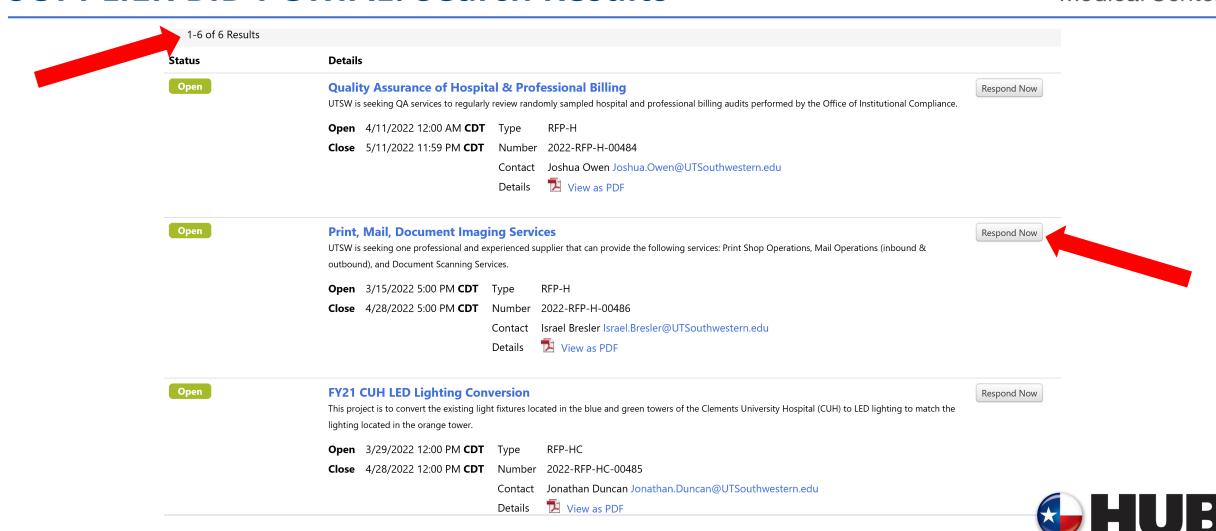


## **SUPPLIER BID PORTAL: Search Results**



**Medical Center** 

Statewide Historically Underutilized Business Program





Goods & Services HUB Procurement Opportunity Webinar

## **SUPPLIER BID PORTAL: Current Bid Opportunities**



#### **Quality Assurance of Hospital & Professional Billing**

Open: 4/11/2022 12:00amClose: 5/11/2022 11:59pm

• Type: RFP-H

• Number: 2022-RFP-H-00484

• Contact: Joshua Owen <u>Joshua.Owen@UTSouthwestern.edu</u>

#### **Print, Mail, Document Imaging Services**

Open: 3/15/2022 5:00pmClose: 4/28/2022 5:00pm

• Type: RFP-H

Number: 2022-RFP-H-00486

• Contact: Israel Bresler Israel.Bresler@UTSouthwestern.edu

#### **FY21 CUH LED Lighting Conversion**

Open: 3/29/2022 12:00pmClose: 4/28/2022 12:00pm

• Type: RFP-HC

• Number: 2022-RFP-HC-00485

• Contact: Jonathan Duncan Jonathan. Duncan@UTSouthwestern.edu

#### **Empowering Youth Aging Out of Foster Care App Development**

Open: 3/24/2022 12:00amClose: 4/24/2022 11:59pm

• Type: RFP-H

• Number: 2022-RFP-H-00488

• Contact: Calum Robertson Calum.Robertson@UTSouthwestern.edu

#### Peter O'Donnell Junior School of Public Health CM-R

Open: 3/25/2022 12:00pmClose: 4/22/2022 12:00pm

• Type: RFP-HC

Number: 2022-RFP-HC-00487

• Contact: Jonathan Duncan <u>Jonathan.Duncan@UTSouthwestern.edu</u>



## **UTSW Supplier Diversity/HUB Resources**



## Darcel Webb, DSL

UT Southwestern Medical Center HUB Coordinator
Director of Supplier Diversity/HUB
Denise.Webb@UTSouthwestern.edu

## Charles Cobb, MBA, CTCD

Associate Vice President of Supply Chain Management Charles.Cobb@UTSouthwestern.edu





Paul Fitts, Manager, Procurement & Property Services/HUB Coordinator Sheila Darcey, Senior Procurement Specialist Daniel Pippin, Procurement Reporting Analyst Leslie Duecker, Procurement Specialist II

#### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

Tuesday April 19th, 2022



## **Institutional Facts**

- Founded in 1971, UT Tyler enrollment is approximately 10,000 students in six colleges.
- Beautiful main campus located on 250 wooded acres surrounding two lakes.
- Regional campuses located in Palestine, Longview and Houston.





## Purchasing Function Semi-Decentralized Organization

Purchasing at UT Tyler is semi-decentralized. The Procurement Services office at UT Tyler is organized to serve all departments of the University, which has over 200 Budget Authorities that are authorized to expend funds. At lower dollar thresholds, departments have considerable discretion in purchasing of goods and services. As dollar threshold rise, individual departments must seek various levels of assistance from Procurement Services. At the highest threshold, a formal procurement must be conducted by the Procurement Services division with departments providing subject matter expertise.



## Purchasing Thresholds and Bid Requirements

#### **Small Purchase Orders (less than \$15,000.00)**

Purchase Orders for **less than \$15,000.00**, including freight and all additional service charges, may be issued without competitive bids.

#### <u>Informal Bids/Quotes (\$15,000.00-\$50.000.00)</u>

Purchases \$15,000.00 - \$50,000.00 including freight and all additional service charges shall require a minimum of three (3) informal bids/quotes. At least two (2) bids/quotes must be obtained from certified Texas HUBs, if available. University departments submits bid information to Procurement Services for approval and issuance of a purchase order.

#### **Open Market Procurements (more than \$50,000.00)**

Purchases more than \$50,000.00 including freight and all additional service charges shall require written formal bids/proposals/offers in response to a solicitation issued by the Procurement Services office unless the good(s)/service(s) is available utilizing an accredited Group Purchasing Organization (GPO).

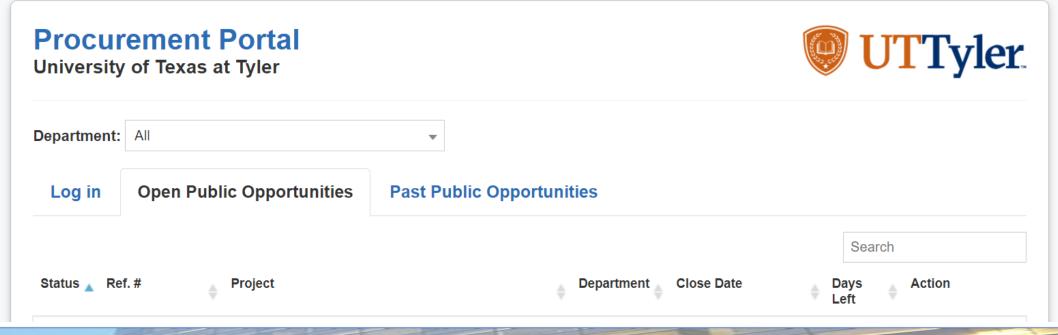


## Where do I find Bid Opportunities?

All formal solicitation documents are posted on UT Tyler's Bonfire Interactive Procurement Portal.

Website: <a href="https://uttyler.bonfirehub.com">https://uttyler.bonfirehub.com</a>





#### 2022 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

Tuesday April 19th, 2022



## Current and Regular Bid Opportunities

#### **Upcoming:**

RFQ 750-21/22-14 Architectural/Engineering Professional Services – University of Texas at Tyler is soliciting statements of qualifications from Architectural and Engineering firms for selection of services, in accordance with the terms, conditions, and requirements set forth in Request for Qualifications.

Due Date: TBD

Athletic Chartered Travel – The University of Texas at Tyler will be soliciting chartered transportation for university's athletic department per specifications of IFB.

Due Date: TBD (summer)

#### Regular:

Residential Cleaning
Athletic Chartered Travel – Bus/Motor Coach
Construction and Renovations – On campus and residential



## Questions?





Paul Fitts
Manager, Procurement & Property
Services/HUB Coordinator
<a href="mailto:pfitts@uttyler.edu">pfitts@uttyler.edu</a>
903.566.6183

Sheila Darcy
Senior Procurement
Specialist
sdarcey@uttyler.edu
903.566.7153

Daniel Pippin
Procurement
Reporting Analyst
<a href="mailto:dpippin@uttyler.edu">dpippin@uttyler.edu</a>
903.565.5802

Leslie Duecker
Procurement
Specialist II
Iduecker@uttyler.edu
903.566.6296

Bid Opportunities: <a href="https://uttyler.bonfirehub.com">https://uttyler.bonfirehub.com</a>

Procurement Website: <a href="https://www.uttyler.edu/procurement-services/">https://www.uttyler.edu/procurement-services/</a>

HUB Website: <a href="https://www.uttyler.edu/procurement-services/hub-program/">https://www.uttyler.edu/procurement-services/hub-program/</a>

## UT Health Science Center at Tyler – Purchasing & HUB Contacts

## **Crystal Smith**

Director of Supply Chain (903) 877-7718 or <a href="mailto:crystal.smith@uthct.edu">crystal.smith@uthct.edu</a>

#### **Tara Cheney**

Buyer III / HUB Assistant (903) 877-7475 or <a href="mailto:tara.cheney@uthct.edu">tara.cheney@uthct.edu</a>

## Panel Discussion/ Q&A Session

## **UT Institutions North Panel:**

Lori Matthews UT Dallas

Reginald Cleveland UT Dallas

Mario Ramirez UT Arlington

Darcel Webb UT Southwestern Medical Center

Charles Cobb UT Southwestern Medical Center

Paul Fitts UT Tyler

Tara Cheney UT Tyler – Health Science Center





# Closing Remarks Hopeton Hay

**Executive Director, UT System HUB Office**