

**January 27, 2022** 

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Manager
Statewide HUB Program
Office of Comptroller of PublicAccounts

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**Texas Comptroller of Public Accounts** 

# HUB Program Texas Education X Advocacy Series hosts

The State of Texas
Historically Underutilized Business Program

presenting

The Benefits of HUB Certification



#### **AGENDA**

- Welcome
- Statewide HUB Program Overview
- HUB Certification
- HUB Resources
- Questions and Answers





#### MAYA INGRAM MANAGER STATEWIDE HUB PROGRAM

**COMPTROLLER OF PUBLIC ACCOUNTS** 

- Texas Government Code §2161 establishes the HUB Program and authorizes the CPA to administer the Statewide HUB program.
- The Historically Underutilized Business (HUB) Program is a component of the Statewide Procurement Division of the Comptroller of Public Accounts (CPA).
- The CPA Statewide HUB program establishes rules to administer the agency programs: Texas Administrative Code, Title 34, Chapter 20, Subchapter D, Division 1, Sections §20.281 to §20.298 (34 TAC 20).
- The 2009 Disparity Study determined there were still disparate groups in the state's procurement process, identified the disadvantaged owner groups, and established the Statewide HUB procurement goals.

**COMPTROLLER of PUBLIC ACCOUNTS, Statewide Procurement Division** 

Statewide Historically Underutilized Business Program



**AGENCY and UNIVERSITY INTERNAL HUB PROGRAMS** 

34 TAC 20.281 Policy and Purpose

It is the policy of the comptroller to encourage the use of HUBs in the state procurement process through race, ethnic, and gender-neutral means.

The purpose of the HUB program is to promote full and equal business opportunities for all businesses in state procurement and contracting in accordance with 34 TAC 20.284.

This rules describes the minimum steps and requirements to be undertaken by state entities to attain the aspirational goals recommended in the Texas Disparity Study.

#### Statewide Annual HUB Utilization Goals:

- > 11.2% Heavy Construction infrastructure projects
- > 21.1% Building Construction building (new/renovation) and maintenance projects
- > 32.9% Special Trade construction contracts (community college or trade school edu)
- > 23.7% Professional Services special training or professional degrees (architect, engineer)
- > 26.0 Other Services generally services (consultants, trainers, documentation)
- > 21.1% Commodities generally goods

State agencies and institutions of higher education shall make a good faith effort to meet or exceed these goals through direct contract with HUBs as prime or through HUB subcontracting opportunities (Texas Government Code 2161, Subchapter F).

#### **HUB CERTIFICATION**

- The disparate groups in the state's procurement are identified as:
  - > Asian American
  - Black American
  - Hispanic American
  - Native American
  - American Woman
  - > Service-disabled Veteran as defined by 38 U.S.C. §101(2) with at least a 20% service disability as defined by 38 U.S.C. §101(16)

<sup>\*</sup>See Definitions in 34 TAC 20.282

#### **HUB CERTIFICATION**

#### **QUALIFICATIONS:**

- Business must be at least 51% owned by minority, woman, or servicedisabled veteran (with at least a 20% service disability);
- Business must be primarily based in Texas;
- Owner(s) must be U.S. Citizen (except qualified service-disabled veteran)
- Owner(s) must be resident(s) of Texas (at least 1 year);
- Owner(s) must maintain active participation in control, operations, and management entities; and
- Meet small business SBA size standards in CFR §121.201.

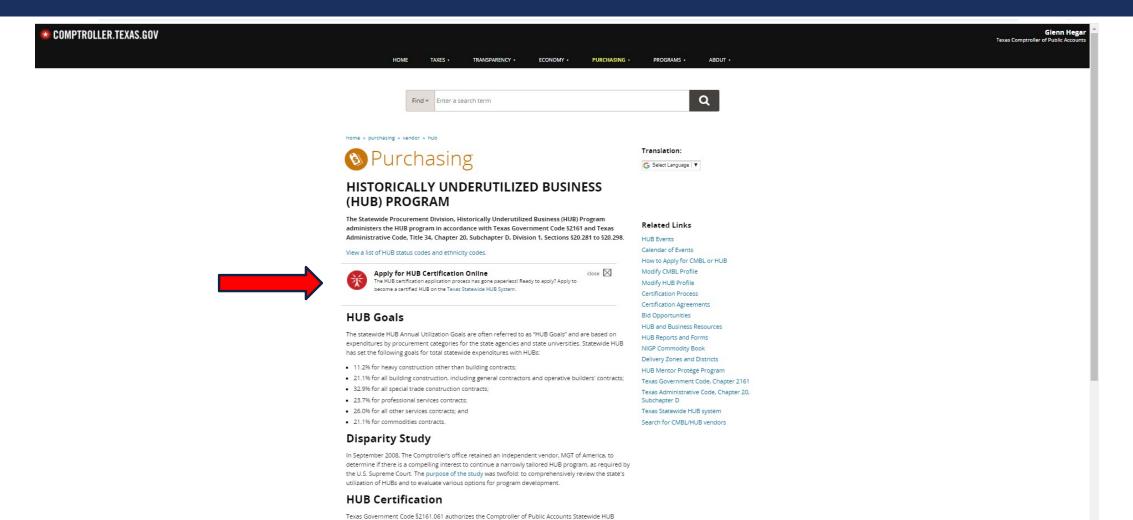
#### **HUB CERTIFICATION**

- FREE application process includes specific qualifications
- FREE 4-year certification
- FREE HUB DIRECTORY listing with NIGP codes
- FREE Recertification begins 4 months prior to certification expiration
- FREE Assistance

#### **HUB CERTIFICATION TRANSITION**

- Online HUB certification system <a href="https://texashub.gob2g.com/">https://texashub.gob2g.com/</a>
- Vendors complete application and upload supporting documents
- Application submission
- Certification application review and approval
- Vendors print certificates within the system HUB Record
- Communications are online
- Virtual and desk audits will continue
- Compliance reviews/on-sites visits will begin again soon

#### **HUB CERTIFICATION TRANSITION**



Program to certify qualified small businesses and enter into Memorandums of Agreements (MOAs)

#### **HUB WEBPAGE**

Https://comptroller.texas.gov/purc hasing/vendor/hub/

# NEW SYSTEM FOR HUB CERTIFICATION

https://texashub.gob2g.com/

TEXAS STATEWIDE HUB SYSTEM (TSHS)

CURRENT HUB CERTIFIED VENDOR RECORDS HAVE BEEN TRANSFERRED WITH ACCESS TOTS HS

PROFILE IS ALREADY TO BE CREATED

SIGN INTOTHETSHS SYSTEMTO UPDATE INFORMATION

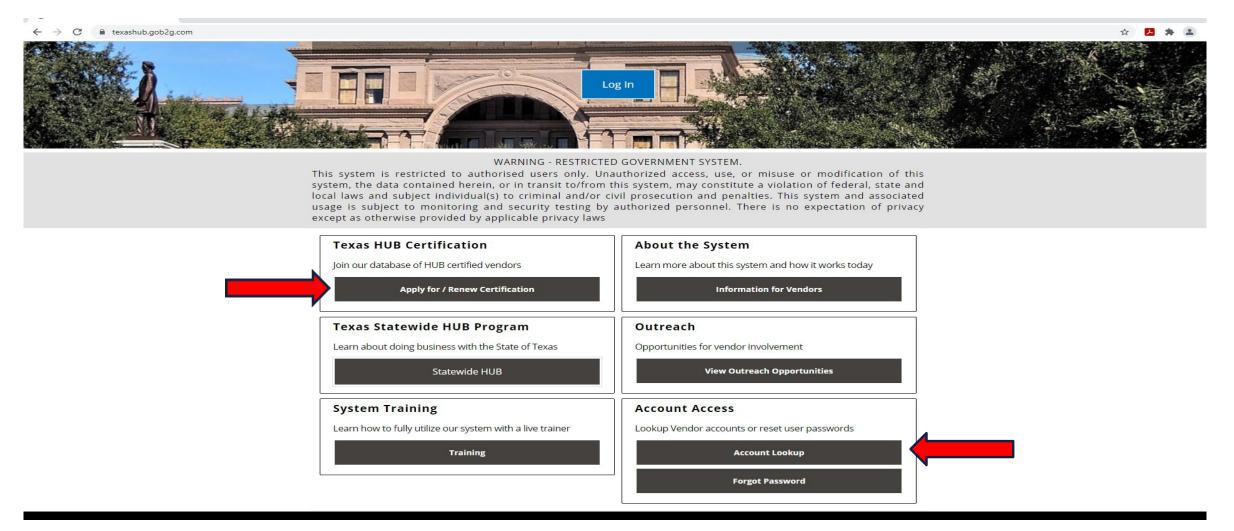
HUB DIRECTORY PROFILE REQUIRES NIGP CODES AND CONTACT INFO

CERTIFICATION HUB RECORDS ARE COMPLETELY ONLINE

#### **HUB CERTIFICATION SYSTEM**



#### **HUB CERTIFICATION SYSTEM**



#### **HUB CERTIFICATION TSHS PROCESS**

VENDORS COMPLETE
APPLICATION AND
UPLOAD SUPPORTING
DOCUMENTS

ONCE APPLICATION IS COMPLETE, THE SYSTEM ALLOWS FOR APPLICATION SUBMISSION

CERTIFICATION
APPLICATIONS ARE
ACCEPTED, REVIEWED,
AND APPROVED ONLINE

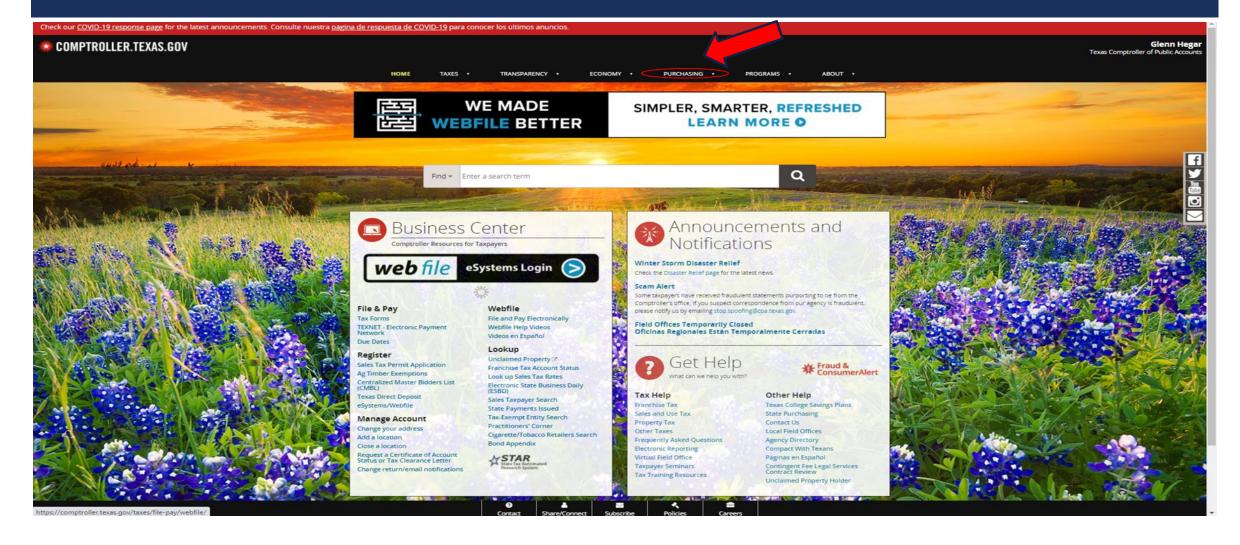
ALL COMMUNICATIONS
ARE THROUGHTHE
SYSTEM AND SENT TO
EMAIL LISTED ON THE
APPLICATION

VENDORS MAY PRINT
APPROVED
CERTIFICATESTHROUGH
THE TSHS HUBRECORD

NIGP CODES SHOULD
BE COMPLETED
IMMEDIATELYTOALLOW
INVITATIONS FOR BID

RANDOM IN-PERSON ON-SITE VISITS WILL RESUMEWHENTRAVEL RESUMES

HUB CERTIFICATIONS
AREVALID FOR 4-YEARS



Centralized Master Bidders List

Texas Direct Deposit

Manage Account

Change your address

Add a location

eSystems/Webfile

Check our COVID-19 response page for the latest announcements. Consulte nuestra página de respuesta de COVID-19 para conocer los últimos anuncios COMPTROLLER.TEXAS.GOV Glenn Hega Texas Comptroller of Public Account PURCHASING . TAXES • TRANSPARENCY -ECONOMY -PROGRAMS ABOUT • **Statewide Contracts Vendor Resources** Government Resources Search Statewide Contracts Vendor Information Center elp? Contact the Outreach Team Centralized Master Bidders List (CMBL) Vendor Performance Tracking System Contract Development Historically Underutilized Business (HUB) Contract Management SmartBuy Membership Program Procurement Oversight & Delegation Modify CMBL/HUB Profile state Payment Card Electronic State Business Daily (ESBD) Texas Multiple Award Schedule (TXMAS) State Travel Management TxSmartBuy.com State Mail Services **DIR Contracts** Vehicle and Fleet Management Retail Fuel Card **Procurement Resources Training and Policy Development SB20** Texas Procurement and Contract Purchasing/Contract Development (CTCD) Centralized State Purchasing Study Management Guide Contract Manager (CTCM) State Agency Contract Management Publications and Forms Procedures Certification LBB Contracts Database State Print Services Continuing Education NIGP Commodity Book Training and Policy Development FAQ Search for CMBL/HUB Vendors Statutes and Procedures Grant Management

Look up Sales Tax Rates

Sales Taxpayer Search

State Payments Issued

Practitioners' Corner

Tax-Exempt Entity Search

Electronic State Business Daily (ESBD)

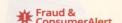
Cigarette/Tobacco Retailers Search

Get Help

en Persona

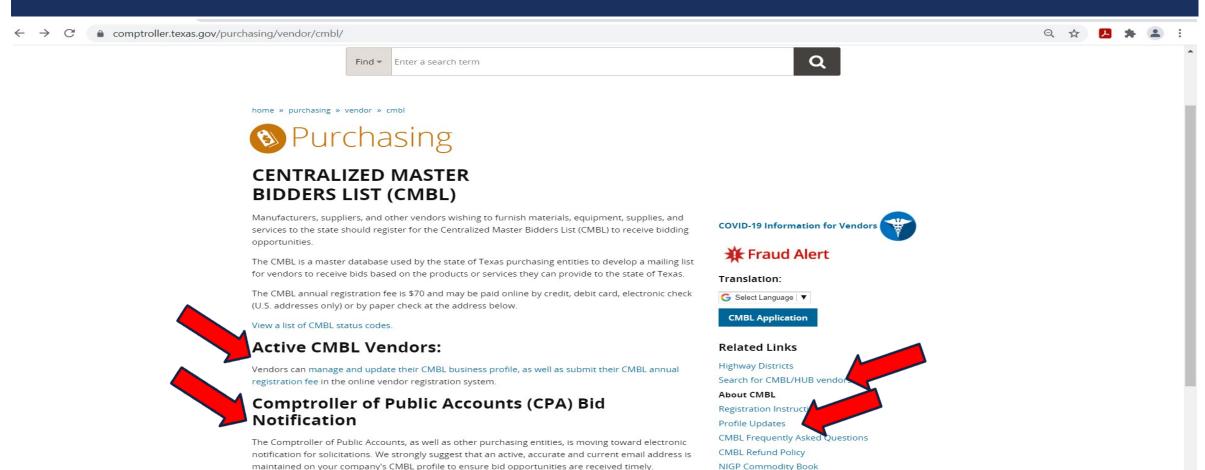
Modified Hours and Locations for Walk-in Taxpayer Service

Horas Modificadas y Ubicaciones para Servicio de Contribuyente



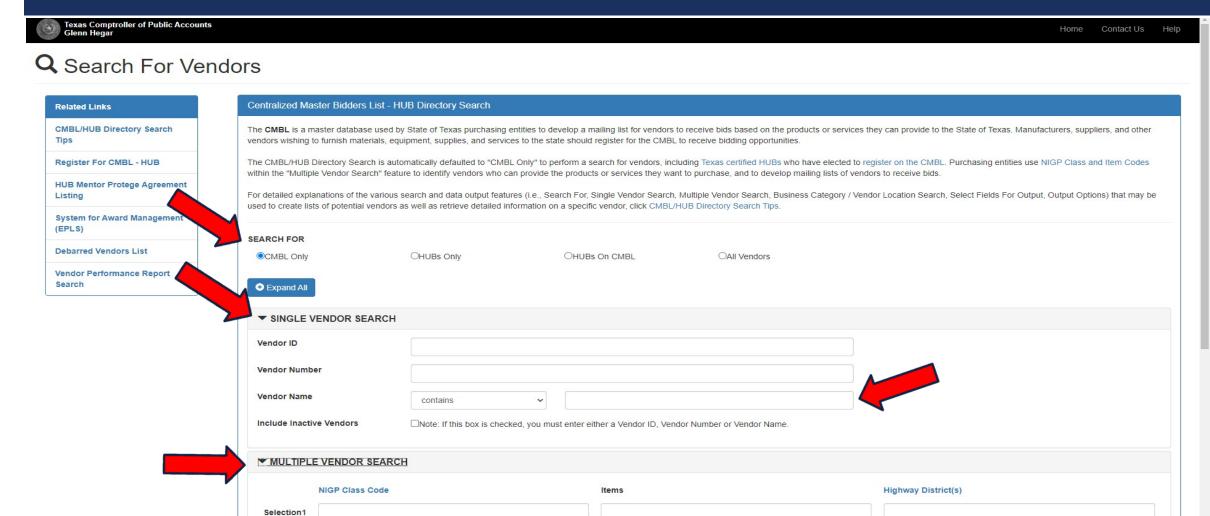
- CENTRALIZED MASTER BIDDER'S LIST (CMBL) STATE OF TEXAS VENDOR LIST
  - ❖ \$70.00 ANNUAL FEE
  - HUB DIRECTORY LIST
  - PURCHASER LIST FOR PROCURMENT NOTIFICATIONS
- HISTORICALLY UNDERUTILIZED BUSINESS (HUB)
  - FREE SMALL BUSINESS CERTIFICATION
  - HUB COORDINATOR LIST
  - HUB REPORTS
- NIGP COMMODITY CODE BOOK
- ELECTRONICALLY STATE BUSINESS DAILY (ESBD)
  - PROCUREMENT/SOLICITATION POSTINGS

**Contact Information** 

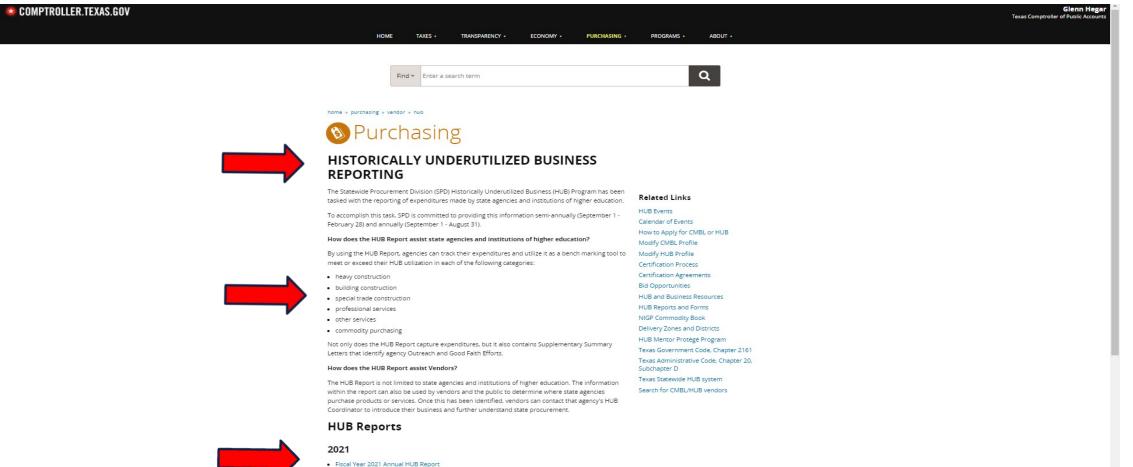


CMBL/HUB Search Tips

Delivery Zones and Districts



Fiscal Year 2021 Semi-annual HUB Report
 HUB Education and Outreach Report Fiscal 2021 (PDF)



#### **STATEWIDE HUB PROGRAM RELATED LINKS**

- <u>https://comptroller.texas.gov/purc</u> hasing/vendor/hub/
- Certification Process
- Modify HUB and CMBL Profile
- HUB and Business Resources
- ■HUB Reports and Forms

ub/

Find -Enter a search term

home » purchasing » vendor » hub



#### HISTORICALLY UNDERUTILIZED BUSINESS (HUB) PROGRAM

The Statewide Procurement Division, Historically Underutilized Business (HUB) Program administers the HUB program in accordance with Texas Government Code \$2161 and Texas Administrative Code, Title 34, Chapter 20, Subchapter D, Division 1, Sections §20.281 to §20.298.

View a list of HUB status codes and ethnicity codes.



#### Apply for HUB Certification Online

The HUB certification application process has gone paperless! Ready to apply? Apply to become a certified HUB on the Texas Statewide HUB System 2.



#### **HUB Events**

Translation:

G Select Language ▼

Calendar of Events

How to Apply for CMBL or HUB

Modify CMBL Profile

Related Links

Modify HUB Profile ☑

Certification Process

Certification Agreements

**Bid Opportunities** 

**HUB and Business Resources** 

HUB Reports and Forms

NIGP Commodity Book

Delivery Zones and Districts

HUB Mentor Protégé Program

Texas Government Code, Chapter 2161 2

Texas Administrative Code, Chapter 20, Subchapter D 2

Texas Statewide HUB system 28 Search for CMBL/HUB vendors

#### **HUB Goals**

The statewide HUB Annual Utilization Goals are often referred to as "HUB Goals" and are expenditures by procurement categories for the state agencies and state universities. Statewide HUB has set the following goals for total statewide expenditures with HUBs:

- · 11.2% for heavy construction other than building contracts;
- 21.1% for all building construction, including general contractors and operative builders' contracts;
- · 32.9% for all special trade construction contracts;
- 23.7% for professional services contracts;
- 26.0% for all other services contracts; and
- 21.1% for commodities contracts.

#### Disparity Study

In September 2008, The Comptroller's office retained an independent vendor, MGT of America, to determine if there is a compelling interest to continue a narrowly tailored HUB program, as required by the U.S. Supreme Court. The purpose of the study was twofold: to comprehensively review the state's utilization of HUBs and to evaluate various options for program development.

#### **HUB Certification**

Texas Government Code §2161.061 authorizes the Comptroller of Public Accounts Statewide HUB Program to certify qualified small businesses and enter into Memorandums of Agreements (MOAs) with other small business certifying entities to maximize the HUBs certified. To review the Certification











- CENTRALIZED MASTER BIDDER'S LIST (CMBL) STATE OF TEXAS VENDOR LIST
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  - HUB REPORTS
- NIGP COMMODITY CODE BOOK
- ELECTRONICALLY STATE BUSINESS DAILY (ESBD)
  - PROCUREMENT/SOLICITATION POSTINGS



- Q&A
- DISCUSSIONS

StatewideHUBProgram@cpa.texas.gov

1-888-863-5881

512-463-5872